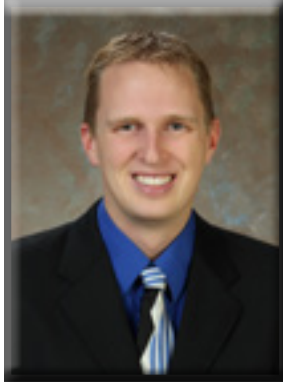




# North Dakota DENTAL ASSOCIATION

## Newsletter

Volume 9, Issue 3 • Winter 2019



*Brad Anderson, DDS*

### PRESIDENT'S MESSAGE

As I sit here, I find it hard to believe it has only been just over two months since our annual session ended. This is always a busy time of year for those of us on the board of trustees and this year was no exception.

Right around the time we had our annual session, I attended the ADA annual session and represented you as an alternate delegate. The ADA annual session is a great meeting. If you haven't been able to attend, I would highly recommend giving it a try next year. It will be in Orlando and should be a great family meeting.

The highlight of the weekend was when our very own, Dr. Ken McDougall, announced his intention to run for ADA President. I would encourage those of you who know Ken to reach out to him and see if you can help him in any way. Having an ADA President from North Dakota would be an amazing accomplishment. Having said that, you will see an optional addition to your dues statement this year asking to donate to Ken's campaign. I would encourage you to consider donating as it will take a lot of time, effort, and money to help Ken be successful.

I am very fortunate to have had Dr. Dave Olson be President before me. His hands on, get things done approach served us very well this past year and I hope I am able to be as successful as he has been. I would like to take this opportunity to thank Dave for his leadership and mentorship this past year.

We have an exciting year ahead of us. Even though the legislature will not be in session this year, your board is looking at a variety of potential legislative issues for the upcoming year. We will be laying the groundwork for the session and are looking to introduce some bills that will help both our patients and our practice owners. Stay tuned for more news in an upcoming newsletter.

Our board and staff have also been looking closely at our endorsements. We want to make sure the companies we endorse are both reputable and able to save you money. It is one of the many ways we want to make your dues dollars work for you. Watch for new endorsements in the upcoming year and I encourage all of you to give these companies a look. I have been able to try some of them out as we talk with them and I have been very impressed by the service I have received.

We also have our second Mission of Mercy scheduled in Bismarck on May 1st and 2nd and I

would strongly encourage all of you to volunteer. We will need as many people there as possible to make the event a success. I encourage you to bring your office staff as well as we will again need a lot of assistants, hygienists, and staff to make this event a success. Grab a hotel room for the staff and make a weekend of it!

As some of you may know, our assistant ED, Tracy Stoppelmoor, has been working remotely from Texas for the last two years. The board has made the decision to move her position back to Bismarck. Having said that, I would like to take this opportunity to thank Tracy for the outstanding job she has done for us for the last three years. She has worked tirelessly for this organization and has truly done a top-notch job. If you have had the opportunity to get to know Tracy over the last few years, I would encourage you to reach out to her and thank her for her service as she departs later this month.

Lastly, I would like to ask that if there are any issues you encounter, regulatory, insurance, or otherwise, please reach out to our NDDA staff and let them know. There may be other people having the same issue, or we might be able to help with a solution. At the very least it will help us know what is going on in our state that is affecting our members.

Respectfully Submitted,

*Brad Anderson, DDS*

Brad Anderson, DDS

### INSIDE

President's Message .....	Front
From the Executive Director's Desk.....	3
ADA 10th District News.....	5
Mission of Mercy.....	6
NDSCS Student Internship Assistance.....	8
NDDF Update .....	9
ADA Delegate Report.....	10
Featured Member Benefits.....	10
ADA News - Amalgam .....	11
ADA News.....	12
2020 Mid-Winter Meeting .....	14-15
Volunteer/Lenovo Sale .....	19
Medicaid Updates.....	20
NDSCS Advisory Committee/DDS... ..	21
Dental Assisting Workforce Grant....	22
2019 AS Memorable Moments... ..	23-24
2019 New Members/In Memoriam... ..	25
Stay in Touch/Trustees.....	26

### SPONSORS

Capital Credit Union .....	2
Bismarck Mandan Dental Lab.....	4
Star of the North Meeting .....	6
Patterson Dental.....	7
Harold Diers & Company .....	8
Henry Schein Dental .....	13
The Dental Supply Company.....	16
Membership Renewal .....	17
Giving Hearts Day/TFND .....	18
Dental Lifeline Network.....	23

#### OUR VISION

*"We will be the voice that protects the interests of dentistry to uphold the highest standards of our profession."*

#### MISSION STATEMENT

The North Dakota Dental Association is the leading advocate of oral health promoting education and service to its members and the public.





**MID-WINTER MEETING REGISTRATION NOW OPEN!**

[CLICK HERE TO REGISTER NOW!](#)

**NDDA Mid-Winter Meeting - January 16-17, 2020 | Bismarck, ND**

The Mid-Winter Meeting is quickly approaching and just over one month away! Mark your calendars now and register soon! Registration booklets were mailed to your office mid-November and online registration is open! Please share this information with your dental team. **We will meet in Bismarck at the Radisson Hotel on January 16-17th** and offer **“Ethics & Jurisprudence”** (2 CE) on Thursday evening followed by Dr. Steven Rasner presenting **“Atraumatic Extractions for the GP”** (6 CE) on Friday. We will also be hosting a panel of NDDA Friends and Partners who will be providing updates over the lunch hour or NDDA member dentists can attend the “State-of-the-State in Dentistry. See page 14-15 for more information or visit the website at <https://www.smilenorthdakota.org/meetings-events/mid-winter-meeting>.

# Let's grow your business.



Left: Dr. Andrew Schmid, Midtown Dental  
Right: Brad Shetler, Capital Credit Union

**Big or small, we know what it takes to succeed.**

At Capital Credit Union, our experienced business services team is ready to help you take your business to the next level.

Visit us at booth #44 at the 2019 NDDA Annual Session.



Bismarck • Mandan • Fargo  
New Salem • Hazen • Beulah

[capcu.org](http://capcu.org)

Insured by NCUA. NMLS# 744427



## FROM THE EXECUTIVE DIRECTOR'S DESK



*William Sherwin*

Happy Holiday season NDDA members. I hope everyone is relaxing and taking time away to ease into the holiday season with family and friends. While we hope you take some time to step back and enjoy the holidays, we have exciting news to share on multiple fronts from the NDDA central office. Not only have we continued our work locally on quantitatively qualifying your membership through endorsed partners and programs, but we have also had some big wins at both the local and national levels for the NDDA and ADA.

In the United States Congress, North Dakota Senator Kevin Cramer has agreed to be an original cosponsor of the Dental and Optometric Care (DOC) Access Act with Senator Manchin. This work by the NDDA with Senator Cramer on behalf of North Dakotan and all dentists is a huge development and has not gone unnoticed by the ADA. We are proud of our local legislative team and leadership, Dr. David Olson and Dr. Brad Anderson, for their work with Senator Cramer's DC team.

In other national news, Representative George Keiser from Bismarck is introducing model legislation at the National Council of Insurance Legislators (NCOIL) dealing with third party payer issues within dentistry. This model legislation is the focal point of the ADA's FIIST initiative, which North Dakota is proud to be the chair. As the NDDA, we are driving the discussion and language behind this model legislation to be developed and passed throughout the country. Representative Keiser is excited for his work with NCOIL and this upcoming legislative session. He is proud to sponsor this legislation which deals with:

1. Network Leasing
2. Assignment of Benefits
3. Retroactive Denial
4. Prior Authorization
5. Virtual Credit Cards

We will be working with Representative Keiser and other legislators for the passage of this legislation in the 2021 legislative session. If you have any questions, concerns, comments, or would like to see the drafted legislation; please reach out to us at the central office.

On a more local front, we recently helped 24 NDDA members navigate an audit from the North Dakota Medicaid Office. This audit sought to claw back over \$50,000 in claims paid to NDDA members over the course of four years through Medicaid. The NDDA quickly engaged all affected NDDA members, the Medicaid office, and legislators to work towards a resolution on behalf of our members. As a result of the ongoing discussions, the North Dakota Medicaid office has agreed to drop the audit and return all funds to the NDDA dentists. If you find yourself in a similar situation, please reach out to us at the NDDA central office for assistance in navigating the audit process.

For clarity on that situation, the Medicaid audit required payback from dentists that had received, by department mistake and miscommunication with dentists, payments for the behavior management code D9920. As you recall, this code allowed payment for the "extra time" required to see developmentally-delayed MA patients who have the most challenging access barriers to dental care. We are also working with the Department on the details for future service authorization to make seeing this special population as "friction-free" as possible. For those offices that see these special patients, thank you!

One last note on dental Medicaid, we are currently working with Medicaid on a new denture policy that we believe will be extremely beneficial for your practice with Medicaid patients. Stay tuned and watch for updates from us and Medicaid on that front. If there are ever any

issues or changes you would like to see with Medicaid, please let us know. Our Dental Medicaid Advisory Committee meets quarterly with the Medicaid office to provide suggestions and changes for the administration and policies of the program.

While we continue to see a shortage of dental assistants across the state, we are starting to see the impacts of our DA workforce initiative. This past year NDSCS saw an increase of 55% in applications to its DA program. Additionally, we have had a handful of dental assistants that have been supported and licensed through our DA grant process. Of course, that is just the beginning. We just initiated talks with the Department of Public Instruction (DPI) for the development and inclusion of curriculum on dental assisting to be integrated in career and apprenticeship academies for enrollment by North Dakota high school students. At this time, we are in discussion with three large school districts for inclusion of this curriculum as soon as the 2020 school year. A big shout out to Carla Schneider for leading this work and curriculum development. Would you like to see this program/curriculum brought to your local school district? Please let us know or contact Carla Schneider at [carlaschneider@me.com](mailto:carlaschneider@me.com). If you are looking for dental assistants coming out of the NDSCS dental assisting program, they are always looking for local dental offices to provide internships over the summer for their students. If you are looking to host a student, please contact us or Chanel Malone at (701) 671-2367 or send an email to [chanel.malone@ndscs.edu](mailto:chanel.malone@ndscs.edu).

As of this newsletter, we have finalized our endorsements for 2019 and are currently in negotiations with a few additional companies for NDDA endorsement in 2020. Be on the lookout, connect with your District presidents, and watch our eUpdates for future savings in your offices. We are excited to offer you valuable products and services at additional discounts thanks to your membership.

Please mark your calendars for the 2020 NDDA Midwinter Meeting in Bismarck this year on January 16-17 at the Radisson Hotel. Registration is super easy thanks to our online link [Register Now!](#) There are quite a few changes in format and offerings this year. We are bringing back our State-of-the-State in Dentistry over lunch to cover all things new NDDA. Additionally, we have an expert panel of local leaders covering the Dental Assisting Grant Program, Loan Repayment, ND Health Information Network, Medicaid, Mission of Mercy, Oral Health Dept. Opioid Survey, Amalgam Rules, and Seal!ND, PDMP and others. We are trying to continually improve our meetings and are looking for ways to bring appeal to the entire dental staff. In addition to the high-quality CE and other offerings, there are always fun social opportunities!

Thank you for your continued membership and service to the NDDA. Together we are making progress on many issues so important for you, our member dentists, and the North Dakota public. I am thankful for your Board of Trustees and our new President Dr. Brad Anderson. It is through their guidance and his leadership that we continue to pursue new opportunities for your practices. While I am excited for the year ahead under Dr. Anderson's leadership, it will also be sad to see Tracy Stoppelmoor move on from her position as our Assistant Executive Director. I will greatly miss her passion, laser-focused attention to detail, and pride with which she served you, our members. Please give her a ring and wish her a happy holiday season that we are all looking to enjoy.

As always, the NDDA staff and I are here to serve you. If you are having any issues or would like us to look into any subject areas discussed above, please do not hesitate to contact us. We look forward to hearing from you soon and seeing you this coming January in Bismarck at your Mid-Winter Meeting and next May in Bismarck at our 2nd Mission of Mercy!

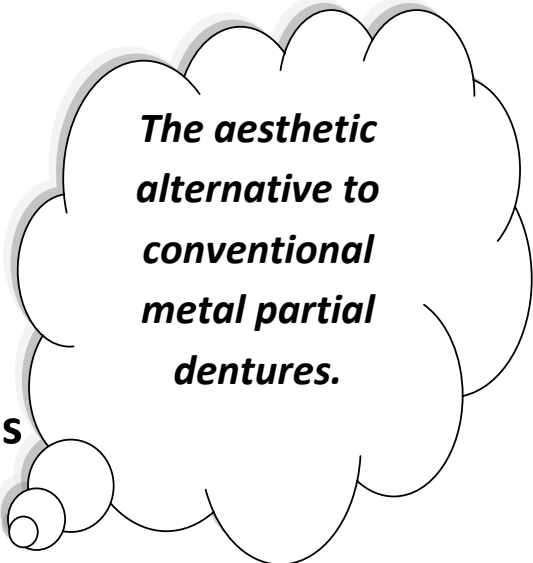
Happy Holidays,

*William Sherwin*



*Bismarck • Mandan*  
**Dental Lab, Inc.**

- Full dentures
- Partial dentures
- Same day relines/repairs
- PFM's
- All ceramic e.max<sup>®</sup> crowns
- Clear splints
- Flexible partial dentures



*The aesthetic  
alternative to  
conventional  
metal partial  
dentures.*

**Let one of our experienced technicians fabricate a  
quality restoration for you today!**

Bismarck/Mandan Dental Lab  
1310 East Boulevard Avenue  
Bismarck, ND 58501

**1-701-224-1578**

**1-888-404-3613**

**[bmdl@orbitcom.biz](mailto:bmdl@orbitcom.biz)**



# ADA 10<sup>th</sup> District News

In October, I attended a District 8 American Student Dental Association meeting in Kansas City. Students from the four dental schools in our ADA District 10 were in attendance. It was a good conference and the students were hungry for information. One observation I made was the corporate dental companies sign up to sponsor the meeting so accordingly they get time to make presentations to the students. Companies like Heartland Dental, Pacific Dental Corporation and Aspen Dental use these District meetings as a way to recruit dentists and I fully understand why they are there. I did feel like the conference was skewed toward corporate dentistry and the students did not get a well-balanced idea of practice options. Why do I bring this up? If you are looking for an associate or for someone to buy your practice you will need to up your game in order to compete with the corporate dental practices and attract a new dentist to your office. Fortunately, the ADA has launched a program to help you do that. ADA Practice Transitions (ADAPT) was launched last April as a pilot project in Michigan and Maine and recently it was expanded to states surrounding the original two states. North Dakota is one of those states so if you are looking for an associate or to sell your practice, I recommend you go to [adaprticetransitions.com](http://adaprticetransitions.com) and fill out a profile to start the process.

Recently a press statement was released outlining our association's stance on vaping. Part of that statement is provided for you below.

"In light of recent reports of vaping-related injuries and deaths, the American Dental Association (ADA) wishes to express its opposition to any use of oral tobacco, including vaping nicotine from e-cigarettes, and urges people using any type of tobacco product to quit. Vaping is not a safe alternative to cigarettes or other tobacco products.

The ADA has advocated for the development of a body of scientific research examining the effects of both tobacco and non-tobacco nicotine delivery products as part of the ADA policy on "vaping" and any other alternative nicotine delivery systems be added to the existing ADA policy focused on tobacco use prevention, research and regulation.

The ADA and more than 50 organizations led by the Campaign for Tobacco-Free Kids commended the White House for its plan to remove all non-tobacco flavored e-cigarettes from the market, including mint and menthol flavors. The ADA also joined 50 other health groups asking members of Congress to cosponsor the Reversing the Youth Tobacco Epidemic Act of 2019. The bill would create stricter

regulations for vaping devices and liquids, including controls on sales, advertising, flavoring and more.

The ADA is a supporting organization of the newly formed bipartisan Congressional Caucus to End the Youth Vaping Epidemic, which will review needed legislative solutions that will protect American youth from the dangers of vaping and nicotine addiction.



Ken McDougall, DDS

In response to ongoing insurances of lung injuries related to e-cigarettes, the Centers for Disease Control has issued the official name EVALI, which stands for e-cigarette, or vaping, product use associated lung injury. The organization also released interim guidance for health professionals to diagnose, evaluate and provide treatment for patients with symptoms of the injury.

At the 2019 ADA House of Delegates is also where I announced my candidacy for President-Elect of the ADA. I want to thank Steve Erlandson, Paul Tronsgard, Caron Berg, Tracy Stoppelmoor and Will Sherwin for their help with this campaign. I also want to thank all of my NDDA friends that have contributed to our campaign and shared their words of encouragement.

Licensure portability has been a topic of interest for many years and the ADA's policy is to encourage license portability so dentists are able to practice in another state if circumstances require they move. An interesting development recently happened in Arizona whereupon they now recognize a license from any other state as a valid reason to grant a license for practicing in Arizona. I am not advocating for that to occur in North Dakota, but it will be interesting to see if this occurs elsewhere in the United States.

*Ken McDougall*

Ken McDougall





**Mission of Mercy**  
BISMARCK 2020

## GIVE HOPE THROUGH A SMILE!

On September 28-29, 2018, the North Dakota Dental Association and North Dakota Dental Foundation sponsored a dental “Mission of Mercy” at the Bismarck Event Center. 570 volunteers (110 dentists, 48 hygienists, 105 assistants, and 4 lab techs) were supported by 120 cash and in-kind donors to provide urgently needed care, valued at \$565,000, to 916 low-income patients. See how the smiles of volunteers and patients were created at <https://www.youtube.com/watch?v=UCS7IUG70kc>.

We need your help to make this life-changing event a success again! **JOIN YOUR COLLEAGUES** on May 1-2, 2020 at the Bismarck Event Center where we hope to help 1,000 patients with their most urgent dental needs!

If you can donate or would like to volunteer, please visit [ndmom.org](http://ndmom.org). Online volunteer registration will open in February at the [ndmom.org](http://ndmom.org) link! Questions? Contact Brent Holman at [blholman@gmail.com](mailto:blholman@gmail.com) or Mike Little at [mike@nddental.org](mailto:mike@nddental.org).

137TH ANNUAL SCIENTIFIC SESSION

# Navigate NORTH

APRIL 23–25, 2020  
ST. PAUL RIVERCENTRE

## Star of the North Meeting

Join over 8,000 of your dental colleagues for three days of learning, networking and celebrating dentistry!

Star of the North Meeting  
MINNESOTA DENTAL ASSOCIATION



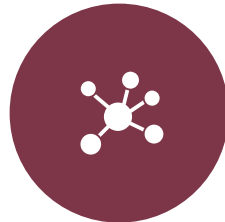
**EDUCATION**

100 continuing education sessions designed for the entire dental team



**EXHIBITS**

Connect with over 200 companies on our tradeshow floor



**NETWORKING**

Get to know other industry members at our fun social events



Bring along your friends or family and enjoy a unique mix of history, culture, cuisine and entertainment in beautiful Saint Paul!

For additional information visit [starofthenorthmeeting.org](http://starofthenorthmeeting.org) or email the MDA at [son@mndental.org](mailto:son@mndental.org).

Registration Opens January 2, 2020 | Early Bird Deadline is February 14, 2020



# WE ARE HERE TO SUPPORT YOU.

For more than 140 years, we have built relationships with dental practices of all kinds, listening to their needs and delivering industry-leading solutions to help meet them. From office design to dental supplies, we offer the help you need to create the ideal practice environment. And that enables you to provide the best possible care to every patient.

## WE ARE PATTERSON.

CONTACT YOUR LOCAL REPRESENTATIVE OR THE FARGO BRANCH  
AT 701.235.7387 FOR TRUE LOCAL SERVICE.

[pattersondental.com](http://pattersondental.com) | [www.facebook.com/PattersonDentalFargo](http://www.facebook.com/PattersonDentalFargo)



You provide the care.  
We'll provide the coverage.

Let us handle all your insurance needs.

Place your trust in the leading dental professional liability program in the country – the Professional Protector Plan® – with an insurance policy tailored to your individual needs.

- Professional Liability
- General Liability
- Practice Property Coverage
- Employment Practices Liability

If you have any questions, please contact your North Dakota PPP® Administrator:

Marilyn Diers  
Harold Diers & Co.  
800.444.1330  
marilyn@hdiers.com  
www.hdiers.com/ndda



Before Professional Protector Plan®

After Professional Protector Plan®



HAROLD DIERS & COMPANY  
INSURANCE FOR PROFESSIONALS



Endorsed by the North Dakota Dental Association

The Professional Protector Plan® is a registered trade mark of B & B Protector Plans, Inc. Daytona Beach and Tampa, Florida.

Underwritten by: **CNA**

# WHO NEEDS AN ASSISTANT??

## NDSCS DENTAL ASSISTING STUDENT INTERNSHIP ASSISTANCE

Dentists in the state have expressed difficulty in finding and retaining dental assistants. Our goal at North Dakota State College of Science is to graduate highly skilled dental assistants to meet the job market demand in North Dakota. In order to do this, we need your help. NDSCS is a CODA (Commission on Dental Accreditation) accredited program. Accreditation requires us to provide students with a total of 300 hours of clinical internship experience at off-campus dental sites. Some of these hours are completed in the final summer semester internship and some are completed in the spring while students are also on campus completing lecture courses, labs, and clinical experiences in the NDSCS clinic. The summer internships sites are selected by student, typically the students have no problem selecting and arranging the summer internship locations.

For the Spring internship, because students are in classes on campus, the internship sites must be within an hour driving distance of the college. We select the offices and assign students to them. We have noticed increased difficulty finding general dental offices willing to take students. Students also go

to specialty offices in the spring semester and we have had great success with finding specialty sites.

We are asking for support in providing general dental internship experiences if your office is within an hour of the NDSCS in Wahpeton. We want to provide the dental assistants needed for the workforce, but in order to do that we need offices willing to provide internships.

If you are interested in providing student internships, please contact me for more information. Thank you.

Chanel Malone, BS, RDA, LDA, CDA  
Dental Assisting Program Coordinator  
North Dakota State College of Science  
800 6th St. N. Wahpeton, ND 58076  
(701) 671-2367

[Chanel.malone@ndscs.edu](mailto:Chanel.malone@ndscs.edu)



# NORTH DAKOTA DENTAL FOUNDATION UPDATE

The North Dakota Dental Foundation (NDDF) was founded in 1986 with \$470 donated by Dr. Gjerset, Dr. Distasio, Dr. Warford, and Dr. Abrahamson. Since then, we have grown into an \$8 million organization with state-wide partnerships and impact. We are so grateful for our generous donors and volunteers who have helped make this possible.

Reflecting on the North Dakota Dental Foundation's Annual Fundraiser during the North Dakota Dental Association's (NDDA) President Mixer on Friday night (September 20, 2019), I can't help but smile remembering "The Feud", trivia, football toss, golf putt, and hockey shoot. We sure had a lot of fun!

What brings the biggest smile to my face was seeing the incredible generosity of the North Dakota dental community coming together in such a tangible way. Since Dr. Dave Olson set this year's Presidents Mixer theme as "Sports" NDDF decided to offer raffle items that matched the theme including: a signed UND hockey jersey donated by the UND Alumni Foundation, a signed NDSU football sold by NDSU Athletics, 4 lower bowl Minnesota Vikings Football tickets generously donated by Dr. Kami and Jeff Dornfeld, 4 Larks baseball tickets and hats donated by the Bismarck Larks, and a signed Coach Jim Johnson basketball donated by me.

There were three unique challenges offered during the President's mixer that moved me deeply:

Dr. Dustin Hollevoet ushered his challenge to donate \$425 to sponsor a chair-side trained dental assistant to take the DANB exam if five of his colleagues joined him and then almost instantly, five people stepped forward including: Dr. Carrie Orn; Dr. Brad Anderson; Jared Bye, Patterson Dental; Dr. Ken McDougall, & Dr. Tuan Bui.

Dr. John Clayburgh ushered his challenge to donate \$200 so one patient could receive care at the next ND Mission of Mercy if 10 of his colleagues joined him and then 12 people proceeded to step forward including: Dr. Katie Stewart, Dr. Paul Tronsgard, Dr. Caron Berg, Dr. Michael McMahon, Dr. Steve Erlandson, Dr. Dave Olson, Dr. Carrie Orn, Rita Sommers, Mike Kudrna, Dr. Megan Olson, Dr. Kami Dornfeld, & Mike Lukes, Marquee Dental Lab.

Dr. Brent Holman donated 4 Kansas Jayhawks basketball tickets which we auctioned off to Dr. Kami Dornfeld.

We had a stellar team known as the "Foundation Fun-Force" who helped us promote NDDF's work, sell raffle tickets, run games at the President's Mixer, and in general instigate fun. In addition to the NDDF board, two non-foundation dentists joined the Fun-Force this year: Dr. Katie Stewart & Dr. Carrie Orn joined the team. With their help and a long list of generous donors, we surpassed our fundraising goal by 137% and raised \$13,725.99 that night!

This money went to work right away to promote oral health for all by addressing access to care, oral health education, and workforce development across North Dakota! Helping direct our efforts in this work is our board of directors who includes: Dr. Robert Lauf, Chair; Dr. John Clayburgh, Treasurer; Carla Schneider, Secretary; Dr. Kristin Kenner, Devils Lake; Chanel Malone, NDSCS; Luke Trapp, Patterson Dental; Dawn Williams, Head Start; Shelly Peterson, Long Term Care Association; Cheri Kiefer, ND Oral Health Program; Mike Kudrna, New Vision Dental Creations; Dr. Brent Holman, ND Mission of Mercy Chair; William Sherwin, NDDA Executive Director; and Mike Little, NDDF Executive Director. New to our board this year is Dr. Chris Schmaltz, Fargo and Dr. Kami Dornfeld, Williston.

On November 2nd, our board of directors met to conduct strategic planning. In addition to a lot of exciting new investments, we upgraded our mission, vision, values to the following:

**Mission:** Promote oral health for all.

**Vision:** A North Dakota where all oral health needs have been met.

**Values:** Integrity, Results-oriented, Compassion, Approachability, Innovation



*On September 13th 35 "Brush Boosters" helped stuff toothbrush kits for NDDF's Kids Toothbrush Project at the Great Plains Food Bank to be given through their Backpack Program to North Dakota children-in-need.*

**Pillars: Kids Toothbrush Project** – Send a brush, save a smile. Since 2017 we've given away 40,000 brushes. Recently we've partnered with the America's Toothfairy, Patterson Dental, & Great Plains Food Bank to expand our reach. On September 13th employees from: Patterson Dental, Hagen Dental, South University Dental Associates, North Dakota Head Start Association, Dakota Medical Foundation, and the Impact Institute became "Brush Boosters" and helped us pack thousands of toothbrush kits for children participating in the Backpack Program.

**Dental Rental** – We have \$180,000 of portable dental equipment (compressors, chairs, stools, etc... available to providers who want to do outreach in nontraditional care areas (nursing homes, homeless shelters, after-school programs, etc...).

**Dental Assisting Workforce Initiative** – We will cover DANB courses and exams up to \$400 (the board is considering updating to \$450 in 2020) for any North Dakota dental assistant who is currently working in a dental practice and is challenging DANB certification following or concurrently with clinical practice hours. Also, if they would like to recruit high school students, we'll pay \$50 for a ½ day and \$100 for a full day to attend high school career fairs. So far two chairside-trained dental assistants have received reimbursement for successfully passing the DANB exam: Stephanie Fuchs with Dr. Jennifer Sarsland's office at Prairie Dental, Inc. in Bowman, ND and Brandie Lorenz with Dr. Steve Osmond and Dr. Nathan Wayment's office at Custom Endodontics in Bismarck, ND.

**ND Mission of Mercy** - May 1-2, 2020 at the Bismarck Event Center in Bismarck, ND. Our local planning committee consists of: Wayne & Beth Stenehjem, George & Kathy Keiser, Dr. John Warford, Dr. Katie Stewart, Dr. Caron Berg, Dr. Brent Holman, William Sherwin, & Mike Little. Our goal is to raise \$120,000 in cash and \$60,000 in-kind by April 1, 2020. Visit [ndmom.org](http://ndmom.org) to sign up to be on the mailing list when job-specific volunteer slots open in February and/or donate today.

If you would like to serve on a Foundation Advisory Team for one of the pillars listed above please contact [mike@nddental.org](mailto:mike@nddental.org).

With gratitude,

*Michael J. Little*

Executive Director

North Dakota Dental Foundation



## ADA DELEGATES REPORT 2019

The ADA House of Delegates was held in San Francisco where the Annual Session was a joint conference with the Federation Dentaire International on September 6 – 9th. The house passed and adopted a balanced budget which includes an \$11 dues increase for active ADA members. Resolution 34 set the national dues at \$565. Much discussion was had in the reference committee and on the floor on improving the financial stability of the organization and it was noted that approximately 40% of the membership are full dues paying members who in turn subsidize approximately 60% who receive discounts. It was also noted that this model is not sustainable so the discount for active life members will be removed and the discounted “phase-in-period” for new graduates will be decreased from four years to two. Resolution 15 adopted these proposed changes which will allow for a balanced budget.

In introducing the new five-year strategic plan, “Common Ground 2025”, ADA leadership and President Chad Gehani emphasized how it will help streamline the dues process. They made it clear that there will be increased emphasis on improving states advocacy efforts such as working to minimize third-party intrusion, work on a clinical data registry and enhancing member digital experience.

In other notable action, the HOD, in committing to be fully inclusive, passed a resolution stating that the Dentist’s Prayer will no longer be said before the House and instead a time of personal reflection or silent prayer will be observed.

The House elected Dr. W. Mark Donald of Louisville, Mississippi as Speaker of the House as Dr. Glen Hall stepped down after two terms of service. Dr. Daniel Klemmedson was installed as President elect – he ran unopposed. Dr. Scott Morrison of Omaha, Nebraska was elected Tenth District Trustee at our 10th District Caucus.

Dr. Steve Erlandson and I were proud to serve alongside our Executive Director, Will Sherwin and with alternate delegates Dr. Jackie Nord and Dr. Brad Anderson. It was exciting to have our 10th District Trustee, Dr. Ken McDougall, announce his candidacy for ADA President at the end of the meeting and we expect a busy 2020 campaign on his behalf. Dr. Erlandson, Dr. Caron Berg, Will Sherwin, Tracy Stoppelmoor and I are serving as Dr. McDougall’s campaign team. We look forward to his election in Orlando in October of 2020.

Respectfully submitted,

*Paul Tronsgard, DDS*

ND Delegate to the ADA

# FEATURED MEMBER BENEFITS

To start the new year right, make sure your emergency medical kit is up-to-date, meets today’s standard of care, and complies with state regulations. With HealthFirst Emergency Medical Kits you won’t need to worry about expiration dates when you sign up and use the OnTraq application that will track and replenish the medications for you. We also endorse the Sharps Management and an Amalgam Separator option. For more information, visit [HealthFirst Member Benefits](#).





## AMALGAM SEPARATOR DEADLINE IS APPROACHING

The [ADA News](#) (10/15, Burger) reported that “under a federal rule adopted by the Environmental Protection Agency in 2017, many dental practices will need an installed amalgam separator by July 14, 2020.” Although “a few practices may be exempt,” the article states that “some of those that are still in need should submit a form to affirm their exemption from the rule.” The EPA states on its [website](#), “Although most dental offices currently use some type of basic filtration system to reduce the amount of mercury solids passing into the sewer system, dental offices are the

single largest source of mercury at sewage treatment plants.”

The ADA Center for Professional Success has resources available at [ADA.org/RecycleAmalgam](#) for member dentists looking for more information on the amalgam rule including a [Best Management Practices For Amalgam Waste Brochure](#).

### NEED INFO ON AN AMALGAM SEPARATOR?

The NDDA endorses Solmetex - visit [www.solmetex.com](http://www.solmetex.com) for more information.

## A FEW NOTES FROM ONE OF THE CONTROL AUTHORITIES

The EPA Dental Amalgam Rule on the proper handling of amalgam waste along with the adoption of ADA BMPs went into effect nationwide on July 14, 2017. The 40 CFR PART 441—DENTAL OFFICE POINT SOURCE CATEGORY can be found at <https://www.epa.gov/eg/dental-effluent-guidelines>. It is a great night time read that is laid out in the typical three column format. It is the Dental Office’s responsibility to understand the requirements.

More than likely your Office has received a letter from the Control Authority, (Your Control Authority is either a local wastewater utility, a state environmental agency, or a U.S. EPA regional office.). Keep in mind, the “Rule” is new to the local Control Authority too. We are still in the learning stages of this requirement.

Key points to understand include (but not limited to) the determination of: applicability, existing sources or new sources, and the reporting and recordkeeping requirements.

- Applicability (441.10): Dental offices that do not place or remove amalgam fillings are exempt. Also, mobile units or offices that only specialize in Oral Pathology, Oral and Maxillofacial Radiology, Oral and Maxillofacial Surgery, Orthodontics, Periodontics, and Prosthodontics. Your office may also be exempt if you can make the statement: “This facility is a dental discharger subject to this rule and (1) it does not place dental amalgam, and (2) it does not remove amalgam except in limited emergency or unplanned, unanticipated circumstances.”
- Standards for “Existing sources (441.30)” vs “New sources (441.40)”: July 14, 2017 is the trigger date that determines what your offices must do to meet compliance, including the implementation of best management practices (BMPs) i.e. handling of waste amalgam and dental unit water line cleaner’s restrictions.
- Reporting and record keeping requirements (441.50): This section lays out the One-Time Compliance Report deadlines, requirements and contents. Paragraph (b) details a three year minimum records retention of: inspections, container replacements, shipping, repairs, and the requirement for the manufacturer’s operation manual.

From inspections that we have done, the area with the greatest need for improvement is DOCUMENTATION (a logbook is recommended). Documentation requirements are outlined below.

### PART 441—DENTAL OFFICE POINT SOURCE CATEGORY

Sec. 441.50 Reporting and recordkeeping requirements.

(b) Dental Dischargers or an agent or representative of the dental discharger must maintain and make available for inspection in either physical or electronic form, for a minimum of three years:

- (1) Documentation of the date, person(s) conducting the inspection, and results of each inspection of the amalgam separator(s) or equivalent device(s), and a summary of follow-up actions, if needed.
- (2) Documentation of amalgam retaining container or equivalent container replacement (including the date, as applicable).
- (3) Documentation of all dates that collected dental amalgam is picked up or shipped for proper disposal in accordance with 40 CFR 261.5(g)(3), and the name of the permitted or licensed treatment, storage or disposal facility receiving the amalgam retaining containers.
- (4) Documentation of any repair or replacement of an amalgam separator or equivalent device, including the date, person(s) making the repair or replacement, and a description of the repair or replacement (including make and model).
- (5) Dischargers or an agent or representative of the dental discharger must maintain and make available for inspection in either physical or electronic form the manufacturers operating manual for the current device.

Several of the offices have indicated that they utilize a third-party service provider. Keep in mind that as the “responsible corporate officer, a general partner or proprietor if the dental discharger is a partnership or sole proprietorship, or a duly authorized representative”, you are responsible for compliance to the requirements of EPA 40 CFR Part 441 Effluent Limitations Guidelines and Standards for the Dental Category.



## ADA SWITCHES TO DIGITAL MEMBERSHIP CARDS IN 2020

Beginning in 2020, the ADA will no longer mail physical membership cards in an effort to improve convenience as members can download and access via their smartphones or other digital device at any time. Members will be able to access their eCards in their MyADA profile on ADA.org by simply logging into [ADA.org/MyADA](https://www.ada.org/MyADA). Members can choose to print their cards or save it to their smartphone's virtual wallet. For more information visit [Digital Membership Card](#).



### VIDEO: 15 WAYS TO INCREASE PRACTICE VALUE ASAP

Prior to exiting your practice, it's important to take steps to increase its value by understanding essential data that you can measure and review. In [this recording](#) from the ADA BIG Idea 2019: Transitions conference, Roger Levin walks you through key steps, including: creating a financial plan, conducting a practice analysis, determining growth targets, addressing the status of your team, prioritizing needs, eliminating debt, and finding a broker.

### 5 WELLNESS TIPS FOR PRACTICING DENTISTS

An article in the New Dentist Now blog shares five tips to help practicing dentists boost their health and well-being. The tips include scheduling an annual physical, resting up, practicing good ergonomics, getting a hobby, and seeing a professional if needed.

1. Schedule an annual physical with your physician. The single most valuable assets in any dental practice are the dentist and the dental team.
2. Rest up. Try to go to bed and wake up at the same time each morning, including weekends. Try creating a bedtime ritual such as reading or taking a hot bath. Do something that signals to you it's time for bed.

[Read the post at New Dentist Now.](#)

### 10 UNDER 10 AWARD: 2020 NOMINATIONS NOW OPEN

*Application Deadline is December 31, 2019*

*Show the world what new dentists can achieve!*

This 10 Under 10 Award recognizes 10 amazing dentists who graduated from dental school less than 10 years ago—showcasing dentists who demonstrate excellence and inspire others in science, education and research, practice excellence, philanthropy, leadership and advocacy. Dental societies, leaders and individuals may nominate eligible new dentists for this award on [ADA.org/10Under10](https://www.ada.org/10Under10) between October 1 and December 31, 2019. The New Dentist Committee will select the winners and recipients will be announced in March 2020. Winners will receive a \$1,000 cash prize. Nominees must be members of the American Dental Association and have graduated from dental school between the years of 2010 and 2019. Current members of the ADA New Dentist Committee are not eligible to receive the award (state and local New Dentist Committee member are eligible, however). Self-nominations are not permitted. Past winners can be found on the ADA website and winner stories are posted on the New Dentist Now blog [here](#).

### NEW CLINICAL PRACTICE GUIDELINE ON ANTIBIOTIC USE FOR DENTAL PAIN AND SWELLING NOW AVAILABLE!

The clinical practice guideline contains five recommendations for the use of antibiotics, providing recommendations for when dental care is immediately available and when it is not. Resources available for members include:

- The full guideline, published in JADA
- Two download-able chair-side guides for quick reference during exams
- An easy-to-use online tool to help direct prescribing practices
- Patient resources, including brochures and a MouthHealthy article, to help your patients better understand antibiotic stewardship
- Coming soon: A short video to show your patients to support why you are not prescribing antibiotics

We encourage you to check out the new antibiotics guideline and make use of these helpful resources. Explore more at [ADA.org/antibiotics](https://www.ada.org/antibiotics).



# Thrive by HENRY SCHEIN®

EXCLUSIVE MEMBERSHIP TO TRANSFORM YOUR BUSINESS

## A THRIVE MEMBERSHIP IS MORE THAN A DENTAL BUYING GROUP.

It's a premier value club that opens the door for dentists to access exclusive offerings from our expansive portfolio of products, tools, service and support. Thrive assist dentists strategically address the critical needs of their business while delivering exceptional value. Only Henry Schein can deliver the full breadth of products, technology, service and support from ONE source, to help dentists achieve practice success.

When you choose Thrive by Henry Schein, you benefit from a dedicated, experienced team supporting you and your practice, so you can spend more of your time on delivering exceptional care to your patients.

**Enroll Today!**

[DENTISTSWHOTHRIVE.COM](http://DENTISTSWHOTHRIVE.COM) | 833-HSD-4YOU

## 2020 MID-WINTER MEETING - REGISTRATION IS NOW OPEN!

The North Dakota Dental Association cordially invites you to join friends and colleagues at the 2020 Mid-Winter Meeting in Bismarck, ND ~ January 16th-17th, 2020. [Register Now!](#) or visit the NDDA website at <https://www.smilenorthdakota.org/meetings-events/mid-winter-meeting> for more details.

**Thursday, January 16, 2020**

### **Ethics & Jurisprudence – 2 CEs - Dianne Testa, RDA, RDH, BSDH**

Registration/Exhibits Open: 6:00 p.m. - Time: 7:00 p.m. to 9:00 p.m.

Where: Radisson Hotel, Bismarck, ND – Galleria Ballroom



### **DIANNE TESTA, RDA, RDH, BS**

Dianne Testa is a Registered Dental Assistant, Registered Dental Hygienist and received her BS in Dental Hygiene from the University of Minnesota.

Dianne's background includes: dental hygiene program, a clinical instructor, educator, a public speaker, and a consultant.

She currently speaks throughout the country on many topics from OSHA and infection control, radiation safety, local anesthesia, ethics and jurisprudence and radiographic techniques. Dianne's lectures and customized trainings range in the areas of ultrasonic scaling and periodontal debridement, the use and placement of periodontal adjuncts, how to get your patients to health, treatment planning and

case presentation and many more. Dianne works for GC America as their district sales manager for Minnesota and North Dakota.

Dianne has been published in the Illinois Dental News on her work in infection control, RDH magazine, Dental IQ, and practical dental hygiene on her work with enzyme suppressing drugs used in periodontal therapy.

Dianne has received awards for Minnesota's Outstanding Hygienist 2000, and the faculty Innovation Award 2001. She is listed in Who's Who Among America's Teachers.

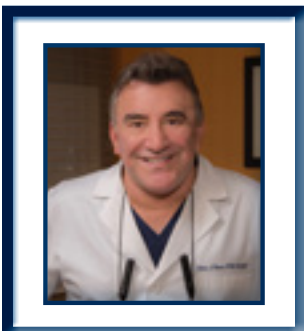
Her 30+ years in dentistry shows in the excitement she brings to each and every one of her lectures and training seminars. Each and every participant leaves with valuable knowledge and the understanding of her love for dental hygiene. Her enthusiasm is contagious and keeps the audience interested and entertained.

**Friday, January 17, 2020**

### **"Atraumatic Extractions for the GP" – 6 CEs - Steven Rasner, DMD, MAGD**

Registration/Exhibits Open: 7:00 a.m. • Time: 8:00 a.m. to 11:30 a.m. / 1:00 p.m. to 4:30 p.m.

Where: Radisson Hotel, Bismarck, ND – Galleria Ballroom



### **STEVEN RASNER, DMD, MAGD**

Dr. Rasner earned his DMD at the University of Pennsylvania. He has pursued extensive CE under many of the most respected minds in oral surgery, and went on to earn a Mastership in the Academy of General Dentistry (1997). Of the 4500

hours Dr. Rasner has achieved, close to 1,000 have been

dedicated to oral surgical sciences. He has completed both the Misch International Implant Institute curriculum and the Pikos Institute continuum. Dr. Rasner has taught for eighteen years in 40 American states and 5 countries. He has taught his courses, Atraumatic Extractions for the GP and The Bulletproof Guide to Implant Success, for several ADA components as well as multiple times at the national ADA Meeting. He has received numerous speaking awards and been recognized in Dentistry Today's Top Clinical Educators



list for ten consecutive years. Dr. Rasner received a lifetime achievement award in 2011 from Excellence in Dentistry. He has authored 3 books and over 50 industry and journal publications.

**SYNOPSIS:**

Practitioners who strive to maintain independence from the toxic tentacles of third party insurance must develop skill sets that motivate patients to go out of network to seek their care. This class is part of a series designed to enable the GP to do just that. This course will focus on atraumatic tooth removal.

Is it really possible to master in one day the surgical procedures you're currently referring out. The answer is a resounding YES. This action-packed class will provide a step by step blueprint for success at a wide array of surgical procedures. In his warm and witty way, Dr. Rasner will cover everything from pre-op patient preparation to scheduling to post-op instructions, all in a comfortable, question-inviting atmosphere.

This course has been carefully designed for maximum learning by integrating didactic and audio/ visual aides. You will leave ready to return to your practice, start providing these procedures, and keep more production in-house.

**PARTICIPANTS WILL LEARN:**

- Safe patient selection and avoiding red flags
- Case presentation and fees
- Pre- and post-op pharmacology
- New, predictable, and safe enteral sedation protocol
- Biology of angiogenesis
- Technique for atraumatic extractions (all possibilities except 3rd molars)
- Socket preservation: the ideal cocktail
- Grafting of sockets (including use of allografts, membranes and tac gun)
- Required armamentarium for predictable outcomes
- Suturing techniques: interrupted, continuous, horizontal & vertical mattress

**SOCIAL – GALLERIA BALLROOM FOYER**

*Time: 8:45 p.m. to 11:00 p.m.*

Let the warmth of friendship take the chill from the air, and the spirit of the season make winter easier to bear. Please join us directly following the lecture for a cocktail social.

**ALL MEETING ATTENDEES AND EXHIBITORS ARE WELCOME. APPETIZERS AND BEVERAGES WILL BE PROVIDED.**

**STATE-OF-THE-STATE IN DENTISTRY**

*Time: 12:00 p.m. to 12:50 p.m. (Member Dentists Only)*

Join the NDDA staff and Board of Trustees as they provide an update on dentistry in North Dakota and updates from the ADA and the national level.

**NORTH DAKOTA DENTAL ASSOCIATION  
STAFF & BOARD OF TRUSTEES**

**NDDA FRIENDS AND PARTNERS PROVIDE UPDATES FOR THE DENTAL TEAM**

*Time: 11:45 a.m. – 1:00 p.m.*

Panel of guests will provide updates and important information for the dental team to include ND Board of Dental Examiners, ND Board of Pharmacy (Prescriber Report Card), ND Dental Foundation (Dental Assistant Reimbursement Grant), ND Primary Care Office (Loan Repayment Program), ND Medicaid Office, Mission of Mercy May 2020, ND Health Information Network (PDMP and MIPS), ND Oral Health Department (Opioid Survey and Amalgam Rule Compliance Effective July 2020), and Seal!ND.



**ROOM RESERVATIONS:**

- Radisson Hotel: (701) 255-6000
- Booking Code: NDDA20
- Room block will be released on December 15, 2019 (block room rate is \$126 per night)
- Online reservations at [Radisson.com](http://Radisson.com), enter "Bismarck", enter Check-in Date, enter Check-out Date, enter Number of Adults, Enter Promo Code NDDA20 and press Search.
- Expressway Suites: (701) 222-3311 Booking Code: ND Dental Assn. Room Block will be released on January 2, 2020 (block room rate is \$89.95 per night)

**MEETING INFORMATION:**

- Registration fees only refundable prior to January 9, 2020.
- Registration form available on NDDA website: [www.SmileNorthDakota.org/Meetings & Events/Mid-Winter Meeting](http://www.SmileNorthDakota.org/Meetings & Events/Mid-Winter Meeting)
- Registration includes Noon Lunch on Friday.
- Speaker Handouts, if any, will only be available on the NDDA website. Please print a copy and bring them with you: [www.SmileNorthDakota.org/Meetings & Events/Mid-Winter Meeting](http://www.SmileNorthDakota.org/Meetings & Events/Mid-Winter Meeting)

# SAVE MORE ON DENTAL SUPPLIES THAN YOU PAY IN DUES

There's no better time to be an association member!  
Your benefits now include negotiated discounts and  
free shipping through **The Dentists Supply Company.**

See how **tdsc.com** can help you save more on dental  
supplies than you pay in annual association dues.

**SHOP ONLINE AND  
START SAVING TODAY**

**tdsc** The Dentists  
.com Supply Company



## Another successful ADA Annual Meeting! Thank you for representing North Dakota Dentistry while enjoying sunny San Francisco!



**Attendees include (L/R):** Dr. Brad Anderson, Dr. Paul Tronsgard, Dr. Jackie Nord, Dr. Ken McDougall, Dr. Steve Erlandson, and William Sherwin



## Patients, family, finance: Your life is a balancing act.

You have the tools you need to face today's challenges and plan for the future with members-only ADA resources.

Keep exploring all your membership has to offer and renew today.

[ADA.org/renew2020](https://ada.org/renew2020)

**ADA**<sup>®</sup>





## HELP SPREAD HEALTHY SMILES

Make your North Dakota Dental Foundation donation go farther:

- 1) On Feb 13th go to [givingheartsday.org](http://givingheartsday.org) or schedule your Giving Hearts Day gift anytime after Jan 15th at [nddental.org](http://nddental.org) (click "donate" & "schedule gift" at checkout).
- 2) Donate \$10 or more to **NDDF** (Up to \$4,000 will be matched).
- 3) **Smile.** 100% of funds raised will go directly to promoting oral health for all.

4141 28th Ave S., Fargo, ND 58104 | 701.356.3132 | [mike@nddental.org](mailto:mike@nddental.org) | [nddental.org](http://nddental.org)



TFND would like to thank the ND Dental Association for your longtime membership and support! We appreciate your participation in our AAR trainings and hope to continue to offer oral health and tobacco prevention education opportunities across ND.

- AAR: Ask, Advise, Refer
  - Ask about tobacco use
  - Advise to quit
  - Refer to cessation services for support (either in-house, if applicable or to NDQuits)

Contact Heather at [heather@tfnd.org](mailto:heather@tfnd.org) to schedule your presentation or to join TFND. Or, visit [www.tfnd.org](http://www.tfnd.org) for more information and to see our latest news and programs.

## **DO YOU HAVE A PASSION...**

*for volunteering and providing services to your local community, throughout the state or globally? Are you involved and participate in causes such as Ronald McDonald Caremobile, Give Kids A Smile, Mission of Mercy or any other oral health event that gives back to the community? Kindly let the central office know so we can share the news with the membership through Facebook, the NDDA website or the Newsletter.*

# **WE NEED VOLUNTEERS LIKE YOU!**

**Mission of Mercy**  
May 1-2, 2020, Bismarck, ND



## **MEMBER BENEFITS / ENDORSED COMPANIES!**

### **On-time Gifts!**

Up to 55% off select PCs, Devices & more.  
Now through 12/23/19

 Free Shipping  
While supplies last!

**Lenovo**

## **ADA Gets GOLD PRICING!!**

A special upgrade of Gold pricing will be given to ADA members for the upcoming holiday season! That means ADA members will receive an extra 5% on top of the standard offer. The sales are as follows:

- 12/09** – Green Monday Sale w/ up to 50% off Think and Yoga  
*(Standard pricing is up to 45%)*
- 12/16** – Last Chance Deals w/ up to 60% off Laptops, Devices and More  
*(Standard pricing is up to 55% off)*
- 12/24** – Winter Clearance to be determined based on leftover inventory



Visit: [www.lenovo.com/us/en/ada](http://www.lenovo.com/us/en/ada) • Call: 1-800-426-7235, ext. 4886 (M-F: 9am-9pm ET, Sat: 9am-6pm ET)

*Be sure to check the website often – special offers change frequently.*

**Healthy Steps – Change in Program Administration  
Effective January 1, 2020**

During the 2019 legislative session, the North Dakota Legislature passed Senate Bill 2106 and it was signed into law by the Governor. This law will simplify the administration of the Children’s Health Insurance Program (CHIP), also known as Healthy Steps in North Dakota, without compromising services to children. The program is currently delivered through a managed care arrangement with Blue Cross Blue Shield of North Dakota and Delta Dental as the organizations contracted with the Department of Human Services to administer the program.

As of January 1, 2020, children enrolled in Healthy Steps will transition to receiving traditional Medicaid coverage, which will allow them to access the same benefits as children eligible for Medicaid (including Early and Periodic, Screening, Diagnosis and Treatment) and have no cost-sharing. Prior to the effective date of January 1, 2020, children enrolled in Healthy Steps will receive a Medicaid identification card. Services provided on or after January 1, 2020 will need to be billed to ND Medicaid.

**If you have any questions regarding this change, contact:**  
**Jodi Hulm • 701-328-2323 • [jmhulm@nd.gov](mailto:jmhulm@nd.gov)**

**Medicaid Fee Schedule Update** - The fee schedules for dates of services July 1, 2019, have been posted to [www.nd.gov/dhs](http://www.nd.gov/dhs) website. Provider rates will receive a 2.0% inflationary increase for the first year of the biennium in accordance with the legislative mandate.

**Medicaid Call Center** - The North Dakota Department of Human Services has contracted with Noridian Healthcare Solutions to operate its North Dakota Medicaid Call Center effective October 1, 2019.

Medicaid providers and members can continue contacting the North Dakota Medicaid Call Center toll-free at 877-3287098, 711 (TTY) or [mmisinfo@nd.gov](mailto:mmisinfo@nd.gov) with Medicaid related questions. The contact information will remain the same after Noridian Healthcare Solutions begins providing call center services.

**DID YOU KNOW THE NDDA WEBSITE HAS A “NDDA CLASSIFIEDS” PAGE WHERE MEMBERS CAN POST JOB OPENINGS, OR LIST DENTAL EQUIPMENT OR OFFICE FURNITURE FOR SALE?**

If you are interested in taking advantage of this FREE member benefit, contact Tracy in the Central Office at 701-223-8870, or for faster service send your posting request by email to [tstoppelmoor@smilenorthdakota.org](mailto:tstoppelmoor@smilenorthdakota.org). Visit the website today at [NDDA Classified Ads](http://NDDA Classified Ads)!

**NDDA**

**C L A S S I F I E D S**

**FREE MEMBER BENEFIT!**





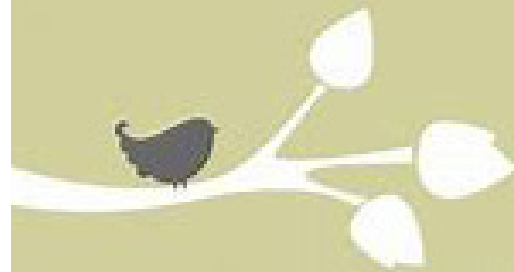
### **NDSCS SEEKING DENTAL PROFESSIONALS INTERESTED IN SERVING ON ADVISORY COMMITTEE**

The role of the Advisory Committee Member is to advise, assist, support and advocate the educational program. Advisory committees also provide specifications for program and help to ensure the quality of program graduates. An advisory committee's role is to offer suggestions for improvements that will help the program grow and expand.

The advisory committee consists of Dentists, Hygienists and Assistants and are appointed for three-year terms. We are looking to fill positions starting in 2020.

Meetings are held twice a year. One in person meeting in September or October and the second meeting is electronic and typically held in March or April. For more information or to request a position on the advisory committee, please contact Rhonda Edwardson, NDSCS Allied Dental Department Chair at [Rhonda.Edwardson@ndscs.edu](mailto:Rhonda.Edwardson@ndscs.edu). We look forward to hearing from you!

you have not lived today until you have done something for someone who can never repay you



- John Bunyan

### **Donated Dental Services**

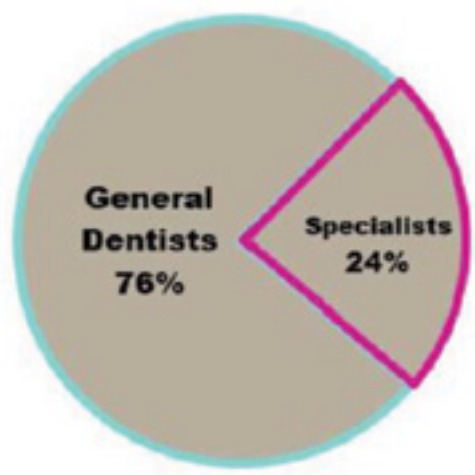
Have served 42 patients this past quarter and generated \$49,063 in donated treatment! The program has 114 dentists and 10 labs participating in ND. Did you know there are **currently 84 patients waiting to be assigned to a provider for care?** The highest needs are in Fargo, Bismarck, Grand Forks and Minot however there are needs across the state, especially in the smaller communities. The goal for North Dakota this year is to help 89 people with disabilities or who are aged or medically fragile receive \$370,000 worth of comprehensive dental care during the fiscal year, including \$22,000 in laboratory fabrications.

**34%**  
North Dakota Dental Association Members who volunteer for DDS

**19%**  
National Average

### **WANT TO LEARN HOW YOU CAN HELP?**

Contact Shanda Bell at 701-729-2731 or email to [sbell@dentallifeline.org](mailto:sbell@dentallifeline.org).

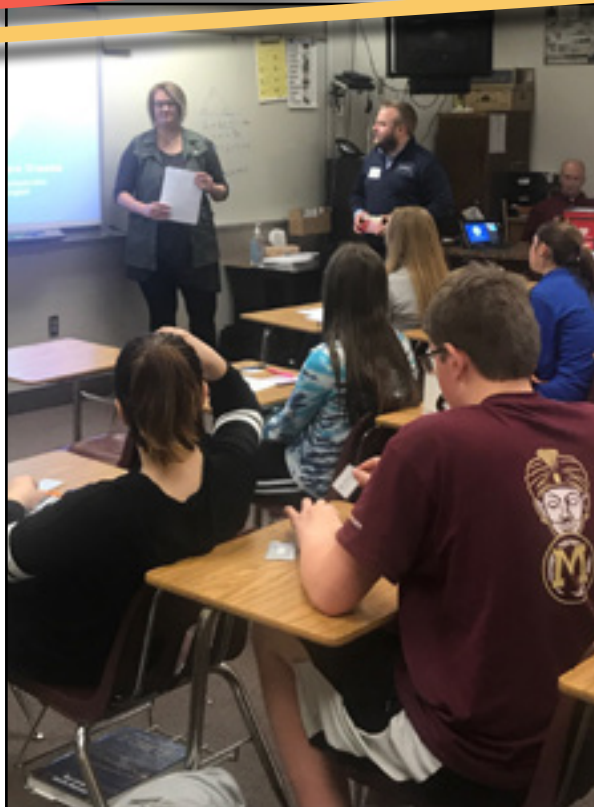


# DENTAL ASSISTING WORKFORCE GRANT OPPORTUNITY

The NDDA continues to focus on pathways to increase the supply of Dental Assistants in North Dakota. The NDDA received an initial \$33,000 grant from the North Dakota Dental Foundation earlier in the Spring of 2018 to focus on increasing the number of registered dental assistants in North Dakota. The committee includes representatives from the North Dakota Dental Association, North Dakota State College of Science, and North Dakota Dental Foundation. The grant provides scholarship opportunities to cover the expenses of study materials and tests to become a DANB certified Dental Assistant. Another way the

committee is marketing this is through outreach to ND high school students. A letter was sent to 216 high school guidance counselors from across ND asking to connect with their students. The letter also included two flyers created by Flint Group and can be found on the NDDA website. The flyers, "Is Dental Assisting Right for Me?" and "Your Path to Dental Assisting" along with a large banner have been used at high school career fairs last fall in Minot, Jamestown, Devils Lake, and West Fargo where hundreds of high school students have been reached with our message.

**CHECK OUT THIS AWESOME VIDEO ON PROMOTING DENTAL ASSISTING CAREERS IN ND!**  
[HTTPS://WWW.YOUTUBE.COM/WATCH?V=VQOGKSZARLY&T=8S](https://www.youtube.com/watch?v=VQOGKSZARLY&T=8S)



Andrea Carlson from Downtown Dental (Jamestown) and Mike Little, NDDF Setup an Information table at the Jamestown Regional High School Career Fair with hundreds of students in attendance. (ABOVE)

Sasha Dusek, Ness Family Dentistry (Minot) and Mike Little, NDDF at Minot Central High School (ABOVE) and at Devils Lake High School (RIGHT)

Presentations to over 100 high school students on dental assisting.



*"I helped a lot of others  
now I am the one that's  
in need."*

- RUSS  
Army Veteran



Will you see one vet?

TO VOLUNTEER VISIT:  
[WillYouSeeOneVet.org](http://WillYouSeeOneVet.org)

**You Can Change the Life of a Veteran**

Volunteer with Dental Lifeline Network's **Will You See ONE Vet** program to honor and support veterans with special needs in your own community who have served our country. From clearing up painful dental infections to being able to eat again—providing comprehensive dental care will make a life-changing difference for veterans.



**HERE ARE SOME MEMORABLE MOMENTS FROM THE 2019 ANNUAL SESSION!**



Dr. Steve Erlandson presents the Outstanding Achievement Award to Dr. Paul Tronsgard



Dr. Carrie Orn presents the New Dentist of the Year Award to Dr. Kami Dornfeld



Dr. David Olson presents the President's Award to Mr. William Sherwin





NDDA Past Presidents gather for breakfast and to welcome Dr. Olson to the club.

New ADA President Dr. Chad Gehani joins the NDDA Board of Trustees and Leadership for Dinner



Dr. Chad Gehani, ADA President addresses the House of Delegates



A Gorgeous Day for Golf with Members, Exhibitors and Friends!



Dr. Roger Hasey Guest of Honor Award presented by Dr. Tim Sinner





## 2019 NEW MEMBERS

(\* DESIGNATES NEW DENTIST)

*As we near the close of 2019, the NDDA would like to recap and again welcome the following new members to the Association. Please welcome these new members within your community by inviting them to sit down and meet you! We continue to experience growth in ND dentistry and the Central Office team is proud to serve you!*

\*Dr. Kenneth Bartholomew  
Fargo, ND

\*Dr. Anna Coyne  
Bismarck, ND

\*Dr. Tyler Johnson  
Grand Forks, ND

Dr. Michael McMahon  
Minot, ND

\*Dr. Ashley Beard  
Williston, ND

\*Dr. Markelle Gartner  
Jamestown, ND

\*Dr. Sarah Lindblom  
Fargo, ND

\*Dr. Bridget Peters  
New Town, ND

\*Dr. Kevin Brodersen  
Minot, ND

\*Dr. Mikaela Hazard  
Fargo, ND

\*Dr. Leila Macario  
Watford City, ND

\*Dr. Nicole Searcey  
Minot, ND

\*Dr. Nathaniel Clausnitzer  
Bismarck, ND

\*Dr. Derek Hiam  
Lisbon, ND

\*Dr. Casey McLachlan  
Fargo, ND

\*Dr. Deanna Webster  
Devils Lake, ND

## 2019 AFFILIATE MEMBERS

*The NDDA welcomes the following new members.*

Dr. Robert Blackhurst, UT  
Williston, ND

Dr. Claire Bollinger, MT

Dr. Steven Blackhurst, UT  
Williston, ND

Dr. Ryan Davis, UT  
Williston, ND

*Whether you are transferring from another State Association, just starting out or rejoining us, we wish you the best of luck and much success with your practice.*

## IN MEMORIAM

2019 also brought sadness to the North Dakota Dental Association as we mourned the passing of several of its members. We wish to convey our deepest sympathy to the family and friends for their loss, especially during the upcoming holiday season.

DR. LARRY GJERSTAD  
DR. MARVIN HOFFMAN  
DR. ROBERT NOLAN  
DR. LARRY SCOUTON  
DR. FRANCIS ZECK



# North Dakota DENTAL ASSOCIATION

## STAY IN TOUCH AND UP-TO-DATE!

If you are not receiving communications from the NDDA Central Office, please take a moment to let us know your information and to ensure that our email addresses are not blocked or being delivered to your Spam/Junk folder. Don't forget to check the website often for updates, visit the endorsed companies to see what monthly offers they may have, upcoming meetings or CE information.

NDDA Office Number – 701.223.8870

William Sherwin – [wsherwin@smilenorthdakota.org](mailto:wsherwin@smilenorthdakota.org)

Tracy Stoppelmoor - [tstoppelmoor@smilenorthdakota.org](mailto:tstoppelmoor@smilenorthdakota.org)

Website – [www.smilenorthdakota.org](http://www.smilenorthdakota.org)

## 2019-2020 OFFICERS/TRUSTEES

Dr. Brad Anderson  
*President*

Dr. Jackie Nord  
*President-Elect*

Dr. Dustin Hollevoet  
*Vice President*

Dr. Carrie Orn  
*Secretary*

Dr. David Olson  
*Past President*

William R. Sherwin  
*Executive Director*

Dr. Maria “Duffy” Meyer  
*Western Trustee At-Large*

Dr. Jerry Cook  
*Eastern Trustee At-Large*

Tracy L. Stoppelmoor  
*Assistant Director*



### PUBLISHED BY

The North Dakota  
Dental Association  
P. O. Box 1332  
Bismarck, ND 58502-1332  
(701) 223-8870  
1-800-795-8870  
FAX (701) 892-7068

### Email:

[wsherwin@smilenorthdakota.org](mailto:wsherwin@smilenorthdakota.org)  
[tstoppelmoor@smilenorthdakota.org](mailto:tstoppelmoor@smilenorthdakota.org)  
[info@smilenorthdakota.org](mailto:info@smilenorthdakota.org)

### Website:

[www.smilenorthdakota.org](http://www.smilenorthdakota.org)

### Facebook:

NDActionforDentalHealth