



North Dakota DENTAL ASSOCIATION

Newsletter

Volume 7, Issue 3 • Fall 2017



Caron Berg, DDS

PRESIDENT'S MESSAGE

Greetings NDDA members!

The ADA Annual Session has just ended, and again, proved to be an amazing display of dentists from around the nation coming together to advocate for you and our patients. If you haven't had the chance to experience the ADA Annual Session, mark your calendars for next October in Honolulu. I can't think of a better place to experience all that the ADA has to offer!

I was honored to work beside our dedicated ADA delegates, Dr. Steve Erlandson and Dr. Paul Tronsgard and also our 10th District Trustee, Dr. Ken McDougall. North Dakota and the 10th district are well represented at the national level and I am thankful for this mentorship and leadership. After hours of thoughtful debate and testimony, the ADA House of Delegates voted upon a number of issues. Among those was a resolution allowing members of the New Dentist Committee who serve as liaisons to special Councils of the Board to now have voting privileges on those councils. This is part of an effort on behalf of the American Dental Association to be more inclusive of and responsive to the needs of our entire membership. The ADA recognizes that it needs to adapt and change and has announced that it will soon launch some exciting new products and services to our members. (I wish I could share more information as it sounds exciting, but all that we were told is that something is coming—so stay tuned!)

I have learned a tremendous amount about organized dentistry and its role in advocating for our profession over the past few years and I look forward to the upcoming year as President. We have been blessed with excellent leadership in Dr. Katie Stewart and those who served before her. Katie's passion for dentistry and her vivacious personality was able to win the hearts of colleagues and legislators, and her dedication to the NDDA was crucial in our defeat of the dental therapist bill last session. I am thankful for her leadership, guidance, and friendship.

At our state meeting, the NDDA House of Delegates passed a resolution to address the opioid epidemic we are facing in our state. As dentists, we need to be one of the voices leading the discussion regarding ways to safely and effectively manage acute pain in our patients. Please familiarize yourselves with the Prescription Drug Monitoring Program and the new rules regarding its use. It is an invaluable resource and is one step you can take in preventing this crisis from worsening.

We are fortunate to be working with such a talented and passionate central office staff. Dr. Brent Holman has been a tireless advocate for dentistry in North Dakota, and through his guidance, we have been able to assemble a stellar team. Assistant Executive Director Tracy Stoppelmoor has been nothing short of amazing! Her day-to-day efforts, along with the planning of the NDDA Annual Session, shows what an asset she has become for our organization in the short time that she has been on staff. If you haven't already heard, Tracy is working remotely but I don't anticipate that you will see any changes in the service that she provides. We have also welcomed William Sherwin to the NDDA as our Government Relations Director. He has an impressive resume and will be an incredible asset. He is eager to meet our members and infuse his energy into our association.

The North Dakota Dental Association will continue to advocate for our "Top 4" solutions for improving access

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OUR VISION

"We will be the voice that protects the interests of dentistry to uphold the highest standards of our profession."

MISSION STATEMENT

The North Dakota Dental Association is the leading advocate of oral health promoting education and service to its members and the public.



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to care in our state. Our efforts are focused on improving the dental Medicaid system, maximizing our current dental workforce, expanding and supporting non-profit safety-net clinics, and engaging with tribal communities. Through your grassroots efforts, we have been able to articulate these goals with leaders and legislators. I ask for your continued diligence in building relationships with stakeholders and legislators so when challenged with dental issues, they are able to reach to NDDA dentists as a resource.

Please take note that the North Dakota Mission of Mercy project will take place on September 28-29, 2018 at the Bismarck Event Center. I urge you to mark it on your calendars now. We are excited to have this opportunity to come together and provide dental care to those in need.

Thank you for allowing me the opportunity to serve as NDDA President. I look forward to the year ahead!

Respectfully Submitted,

Caron Berg, DDS

NDDA President

STAR OF THE NORTH MEETING

NATIONALLY KNOWN
●●●
CLOSE TO HOME

The 2018 Star of the North Meeting brings you the best clinicians and dental-related companies in the industry, providing the latest in cutting edge techniques and information. Choose from over 90 continuing education sessions presented by over 40 nationally recognized speakers — all conveniently located *close to home*.

REGISTRATION OPENS
JANUARY 2, 2018

135th Annual Scientific Session
Minnesota Dental Association
April 26 - 28, 2018
Saint Paul RiverCentre



EDUCATION

We're offering more sessions than EVER before! Over 15 workshops will be available to give you valuable one-on-one time with clinicians and experience *hands-on* learning. The popular Table Clinics offer free CE opportunities on Friday! Reserve your seat at our **Keynote Breakfast** on Saturday morning. New staggered schedules and varying course lengths provide more choices to accommodate your schedule!

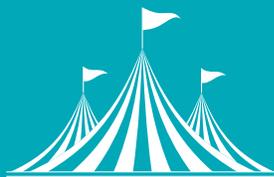


EXHIBIT HALL

Talk *face-to-face* with over 250 exhibitors and experience firsthand the latest advances in dental equipment and products for your practice. Reserve time in your schedule to visit the exhibit hall and take advantage of all the fun activities available — Exhibit Hall Buyer's Night, the cash cube, Caricature drawings, prize drawings and much more!



NETWORKING

Take advantage of the opportunity to learn "outside the classroom" by sharing ideas and experiences with your dental peers from across the Midwest. We've got plenty of opportunities to mingle — cooking classes, brewery tours/tastings, complimentary coffee each morning, receptions and class reunions. Plus stick around for **The BIG Party** on Friday night featuring **The Spazmatics!** This is a *must-see* event that everyone will be talking about!

For additional information or to request a copy of our Preliminary Program, visit starofthenorthmeeting.org or email the MDA at son@mndental.org.

FROM THE EXECUTIVE DIRECTOR'S DESK



Brent Holman DDS

While you'd think there would be less activity at the NDDA Central Office as we approach a non-legislative year, that certainly has not been the case! As you know, we have added William Sherwin to our team as Government Relations Director. Will, an attorney, comes with much experience as a lobbyist. He will be a great addition

to our representation in the legislature and in the many oral health meetings with which the NDDA participates. We hope you get a chance to meet Will soon.

As you also know, the NDDA has made addressing the opioid crisis a major priority. Dentistry has a critical role to play in this deadly epidemic and we all bear responsibility to use evidenced-based prescribing guidelines ([NDDA Opioid Prescribing Resolution](#)) and to work to educate our patients about their responsibility. We also are required by the State Board of Dental Examiners to register and use the Prescription Drug Monitoring Program (PDMP) <http://www.smilenorthdakota.org/member-center/industry-updates/pdmp-registration>. **If you have a DEA number, you need to register!** The number of North Dakota dentists that have registered has significantly increased from 142 a year ago to 197 currently. The PDMP is also our best source of data to understand dentists' prescribing habits and whether we are making a difference.

Another issue in which the NDDA has been leading the discussion is the dental assistant shortage in the state. Some numbers from a statewide survey we did in July:

- 70% of dentists have attempted to hire a DA in the last year-40% were unsuccessful.
- 60% plan to hire a dental assistant in the next year.
- 92% think there is a shortage of dental assistants in North Dakota.
- 50% would financially support expanded training options for dental assistants in the state.
- 65% support Expanded Restorative Functions training for dental assistants and 2/3 of those would financially support that training.

We have been working with representatives

from our accredited North Dakota dental assisting program at NDSCS in Wahpeton, other state colleges, and the North Dakota Dental Foundation to seek a sustainable solution. A distance learning expansion of the current program, various financial incentives, and marketing are all being discussed. We will keep you posted!

Finally, the seemingly endless campaign, funded by an out-of-state foundation, to allow licensing of dental therapists in the state, continues. After 4 years of costly lobbying and much distraction from "real" North Dakota solutions to reduce barriers to care, nothing has changed. This model has failed to significantly improve access to care, rates of decay, or cost of care for patients in other states. This model has thus far in rural Minnesota failed in its promise to improve access to care. After 8 years, there are only 9 dental therapists serving a population of 1.2 million rural Minnesotans. Dentists in Minnesota that have worked with dental therapists testified at North Dakota legislative hearings that the business model was not viable and that they found dental therapists in their practices to be unprepared to treat patients. We cannot support a system that not only fails to achieve its objectives but also unfairly places low-income patients in the hands of a less-trained practitioner. The NDDA will continue to do what it has always done work to improve the dental Medicaid system, maximize our current dental workforce, expand and support non-profit safety-net clinics, and engage with tribal communities. We are making great progress in these initiatives, with much more left to do. Please join us! You can find out more about these action initiatives at our website smilenorthdakota.org in the "Member Center" area, as well as on Facebook at [Facebook.com/NDActionForDentalHealth](https://www.facebook.com/NDActionForDentalHealth). 2018 will be a critical year to continue to build relationships with legislators and share our action steps. Please do your part by attending legislative nights in your district and supporting local legislative candidates!

Thanks again to our Trustees and Central Office staff for their dedication to the profession and oral health. A special shoutout goes to our Assistant Executive Director, Tracy Stoppelmoor, who organized an outstanding, successful NDDA Annual Session in Fargo in September. Her dedication and attention to detail is unsurpassed! As always, please contact us if you have questions about any issue!

Respectfully Submitted,

Brent Holman, DDS

Brent Holman DDS

Executive Director

FACE & JAW
SURGERY CENTER™
Specialists in Oral and Maxillofacial Surgery



Scott A. Preisler
D.D.S., M.S.



Charles A. Crago
D.M.D., M.D.



Omar C. Chahal
D.D.S., M.D.



Andrew A. Afshar
D.D.S., M.D.



Joseph R. Deatherage
D.M.D., M.D.



Jeremiah J. Glosenger
D.D.S., M.S.



Jonathan R. Gray
D.D.S.

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Fax: 701-222-2329

Minot

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Minot, ND 58701

Phone: 701-852-3421
Toll Free: 800-277-7938
Fax: 701-838-1842

MY ROLE IN DENTISTRY

I have just finished my first year as your Tenth District Trustee on the American Dental Association Board of Directors. I am thankful for the opportunity and excited for the upcoming year. Our new ADA president, Dr. Joe Crowley, has made his appointments and I will share with you what I will be doing on the board for the next year.

I was appointed to the Governance Committee my first year on the board and will probably serve on it for all four years of my term. This committee reviews the Board Rules and the Standing Rules for Councils, Commissions and Committees. I have been appointed chair of the Board Rules Subcommittee. It may not sound exciting but it requires constant review and updating to ensure the ADA is using best practices in professional association governance.

I have also been appointed as the Vice Chair of the Committee on Annual Meetings. This used to be a council which meant it needed to have the ADA House meet to approve any changes. The Council asked to become a Committee of the Board so it could be more nimble as the board meets more frequently than the House of Delegates. The Committee has been downsized from about twenty-six members to less than fifteen. I nominated Dr. Paul Kirkegaard from Minnesota to serve on this committee and he was elected as one of the nine skill-based members. I was appointed to serve on this committee as I served on the Council on ADA Sessions in the past and will hopefully be able to help the group transition to a Committee of the Board.

I was especially proud to be an FDI delegate in September 2017, and see our own Dr. Kathy Kell from Iowa be installed as the FDI President in Madrid. She will serve in that capacity for two years. The ADA must be at the FDI meetings to ensure that world dental policies do not conflict with the policies of the ADA. I will serve as an FDI delegate again in 2018. You may want to make note that the 2019 FDI convention will be held in conjunction with the ADA Annual Meeting in San Francisco. Remember, all ADA members are members of the FDI.

A new assignment for me will be to serve on the ADA Business Enterprises Inc. board for the next three years. ADABEL is the "for profit" subsidiary of the ADA and is an important avenue for non-dues revenues which help reduce our membership dues. ADABEL has deals with about twenty companies and products that dentists need and by purchasing these products and services through ADABEL it saves you money and earns royalty revenue that is shared with the ADA. Not only does it help the ADA, but it can help every state association too. When a state dental association co-endorses a product, the state receives 40% of the royalties. Forty-nine state dental societies co-endorse the ADABEL program but the average number of endorsed products per state is 11.6 which is about one half of the number of endorsed products. It is estimated that in 2017 ADABEL will contribute over 4.7 million in royalty dollars to the ADA. That is a savings of about \$50 on your ADA dues. It is also interesting to know that ADABEL is forecast to share over \$1.1 millions with states that co-endorse their products. The more we purchase ADABEL products the more we save on our national dues. The more products our state association co-endorses the more we save on state dues. To see what products are available, go to ada.org and click on ADA Business Resources.

I want to remind our members that there is a great need for help with dentists that have been affected by hurricanes, fires and natural disasters. A contribution to the ADA Foundation is a wonderful way to show your support to those less fortunate than yourself. The number of requests for help is at an all-time high and the requests just keep coming in. This is one of the primary purposes of our foundation, to help those in need. Some dental students in Puerto Rico have lost everything and could very easily become depressed at the thought of not being able to finish their education. The ADA Board members took up a special collection to help these students and made a contribution to the foundation to help others in need. I ask you to go to adafoundation.org and make a tax deductible contribution.

I am here to help you, so please do not hesitate to contact me.

Respectfully Submitted,

Ken McDougall, DDS

ADA 10th District Trustee



Ken McDougall, DDS
10th District Trustee

NORTH DAKOTA'S DENTAL LOAN REPAYMENT PROGRAM

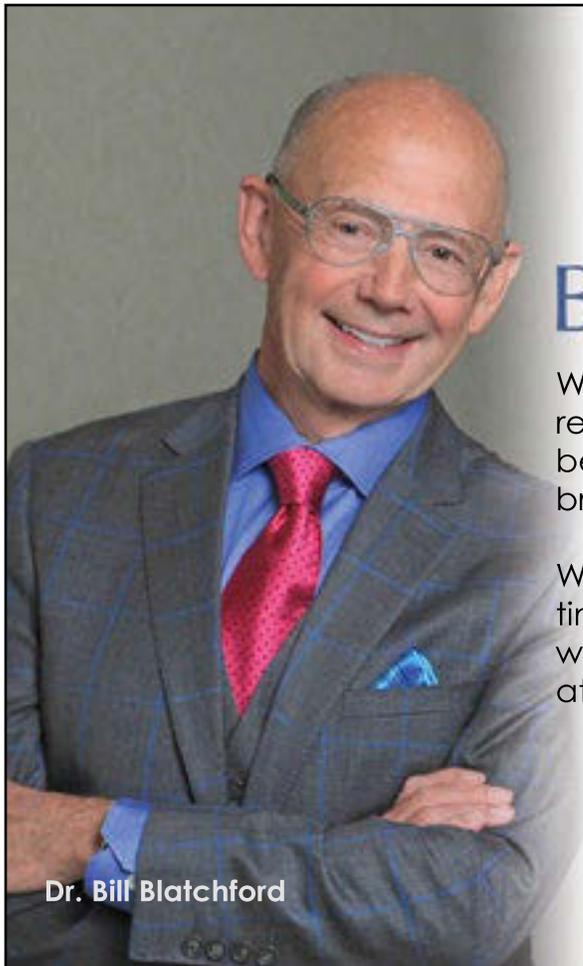


The North Dakota State Legislature has provided funds to support a loan repayment program for dentists who provide dental services in areas of need in the state.

The application deadline for the loan repayment program is Thursday, March 15, 2018. Loan repayment information and applications are available on the North Dakota Office of Primary Care's website at <http://www.ndhealth.gov/pco/main.asp>.

Once received, reviewed and prioritized by a subcommittee, applications will be forwarded to the North Dakota State Health Council for their decision at its May 8, 2018 meeting.

For more information, contact Bobbie Will, Director of the North Dakota Primary Care Office at 701.328.4908 or blwill@nd.gov.



Blatchford TRANSITIONS

We are here to help Doctors prepare for and make rewarding transitions by expanding their thinking beyond what is presently being offered by other brokerage firms.

We look forward to working with you when it is your time to buy, sell or merge a practice. Please visit our website blatchfordtransitions.com or call us toll-free at (844) 735-7600 to discuss your transition needs.

Dr. Bill Blatchford



2018 MEMBERSHIP DUES

It is that time of year again when the air turns cooler, the leaves turn brilliant colors and we ready ourselves for the holidays. It also is time to renew your membership dues. Dues statements have been mailed, so if you did not receive yours, please contact Tracy at the Central Office to ensure we have your correct mailing address on file. As a reminder, you can now save time by paying your dues online. Visit <http://www.smilenorthdakota.org/member-center/join-renew> today!

10 WAYS THE ADA MADE A DIFFERENCE IN 2017

1. Introduced new credentialing service. Start today at ADA.org/credentialing
2. Helped new patients find you. Find details at ADA.org/FAD5mins
3. Participated in national dental legislation for the public.
4. Participated in national dental legislation for your dental practice and the dental profession.
5. Streamlined online CE offerings. Learn more at ADACEonline.org
6. Helped you stay current on third-party payer advocacy. Read more at ADA.org/dentalplans.
7. Assisted with debt management. View rates, terms and conditions, and disclosures at laurelroad.com/ADA.
8. Released new clinical guidelines and chairside guides. Read more at EBD.ADA.org.
9. Developed even more support for your practice.
10. Offered new materials to help educate your patients. Visit ADACatalog.org to find out more.



THE NDDA HAS CHANGED OUR EMAIL ADDRESSES TO COINCIDE WITH OUR WEBSITE DOMAIN.

PLEASE NOTE OUR NEW EMAIL ADDRESSES ARE NOW:

BRENT HOLMAN -
BHOLMAN@SMILENORTHDAKOTA.ORG
TRACY STOPPELMOOR -
TSTOPPELMOOR@SMILENORTHDAKOTA.ORG
WILLIAM SHERWIN -
WSHERWIN@SMILENORTHDAKOTA.ORG

TOP 7 INTERPRETATION LANGUAGES IN NORTH DAKOTA

What language might your next patient speak? As a reminder CyraCom is there to assist you as an ADA Endorsed Program with interpretation needs. To the right are the Top 7 interpretation languages requested in North Dakota*. Not signed up, visit <http://interpret.cyra.com/ada/> or call (844) 737-0781 for more information.

LANGUAGE	PERCENTAGE
SPANISH	77.18%
MANDARIN	10.68%
AMERICAN SIGN LANGUAGE VRI	4.85%
FRENCH	2.91%
FULANI	1.94%
VIETNAMESE	1.46%
BRAZIL-PORTUGUESE	0.97%
CREEK	0.00%
ASHANTI	0.00%
GHANA	0.00%

*Based on CyraCom's 2016 HealthCare Language Usage Data



Every Smile Tells a Story. Protect Yours.

As the nation's leading dental benefits provider, our more than 76 million members nationwide trust us to help secure quality oral health care. We are proud to work with more than 150,000 dental professionals across the country. Thank you for providing care to our members.

Not in our networks yet? Join us.

DeltaDentalMN.org/providers

Serving North Dakota



Delta Dental of Minnesota
Serving North Dakota

DLN • NORTH DAKOTA EXCEEDS \$3 MILLION IN DONATED CARE!

North Dakota Donated Dental Services (DDS) is a program of Dental Lifeline Network that has reached a milestone of \$3 million in donated dental care.

More than 125 dentists, specialists and 17 dental labs have donated their time and skills to the DDS program in North Dakota. DDS provides individuals with disabilities, who are elderly or medically fragile, with comprehensive dental treatment they could not otherwise afford.

DLN • North Dakota is endorsed by the North Dakota Dental Association and receives funding through the North Dakota Department of Health. Without their support and the generosity of hundreds of general dentists, dental specialists, and labs in the state, programs like DDS would not exist.



You provide the care. We'll provide the coverage.



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After Professional Protector Plan®



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INSURANCE FOR PROFESSIONALS



Endorsed by the North Dakota Dental Association

Let us handle all your insurance needs.

Place your trust in the leading dental professional liability program in the country – the Professional Protector Plan® – with an insurance policy tailored to your individual needs.

- Professional Liability
- General Liability
- Practice Property Coverage
- Employment Practices Liability

If you have any questions, please contact your North Dakota PPP® Administrator:

Marilyn Diers
Harold Diers & Co.
800.444.1330
marilyn@hdiers.com
www.hdiers.com/ndda

2018 MID-WINTER MEETING SPEAKERS

2018 NDDA MID-WINTER MEETING

January 18th & 19th

Radisson Hotel

605 E Broadway Avenue Bismarck, ND

DIANNE TESTA, RDA, RDH, BS

Dianne Testa is a Registered Dental Assistant, Registered Dental Hygienist and received her BS in Dental Hygiene from the University of Minnesota.

Dianne's background includes: clinical practice, director of a dental hygiene program, a clinical instructor, educator, a public speaker, and a consultant.

She currently speaks throughout the country on many topics from OSHA and infection control, radiation safety, local anesthesia, Ethics and Jurisprudence and radiographic techniques. Dianne's lectures and customized trainings range in the areas of ultrasonic scaling and periodontal debridement, the use and placement of periodontal adjuncts, how to get your patients to health, treatment planning and case presentation and many more. Dianne works for GC America as their District Sales manager for Minnesota and North Dakota.

Dianne has been published in the Illinois Dental News on her work in Infection Control, RDH magazine, Dental IQ, and Practical Dental Hygiene on her work with enzyme suppressing drugs used in periodontal therapy.

Dianne has received awards for Minnesota's Outstanding Hygienist 2000, and the faculty Innovation Award 2001. She is listed in Who's Who Among America's Teachers.

Her 30+ years in dentistry shows in the excitement she brings to each and every one of her lectures and training seminars. Each and every participant leaves with valuable knowledge and the understanding of her love for dental hygiene. Her enthusiasm is contagious and keeps the audience interested and entertained.

TOBACCO FREE NORTH DAKOTA

Join Heather Austin, Executive Director for Tobacco Free North Dakota, to learn about implementing, or perhaps enhancing, your Ask, Advise, Refer Program for your clients. This quick and easy approach to encouraging better oral health through tobacco cessation is a key component to improving the overall health of North Dakotans. Free information and free resources for offices will be highlighted. Heather will also provide updates on continuing tobacco control policies and legislative efforts. Learn about ongoing endeavors and about plans for the 2019 ND Legislative Session.

**REGISTRATION
NOW OPEN FOR
THE 2018 MID-
WINTER MEETING
JANUARY 18-19, 2018
BISMARCK, ND**

**REGISTER NOW! ONLINE
OR VISIT 2018 MID-
WINTER MEETING FOR
MORE INFORMATION.**

2018 MID-WINTER MEETING SCHEDULE

Thursday Evening, January 18, 2018

Ethics & Jurisprudence – 2 CEs

Presented by: Dianne Testa, RDA, RDH, BS

Registration/Exhibits Open: 6:00 p.m.
 Time: 7:00 p.m. to 9:00 p.m.
 Where: Radisson Hotel, Bismarck, ND –
 Galleria Ballroom

Social – Ballroom Foyer - 8:30 p.m. to 11:00 p.m.

Let the warmth of friendship take the chill from the air, and the spirit of the season make winter easier to bear.

Please join us for a cocktail social starting at 8:30 p.m. to 11:00 p.m. All meeting attendees and exhibitors are welcome. Drinks and appetizers will be provided.

Friday, January 19, 2018

“Oral Diagnosis in the Pediatric Patient” – 6 CEs

Presented by: Juan F. Yepes, DDS, MD, MPH, MS, DrPH

Registration/Exhibits Open: 7:00 a.m.
 Time: 8:00 a.m. to 11:30 a.m. /
 1:00 p.m. to 4:30 p.m.
 Where: Radisson Hotel, Bismarck, ND –
 Galleria Ballroom

“State-of-the-State in Dentistry” (Member Dentists Only)

Presented by: NDDA Staff & Board of Trustees

Time: 12:15 p.m. to 1:00 p.m.

“Ask, Advise, Refer Program and How You Can Assist” - 1 CE

Presented by: Heather Austin, Tobacco Free ND

Time: 12:00 p.m. to 1:00 p.m.

BOT Meeting

Time: 8:30 a.m. – 11:30 a.m. /
 1:00 p.m. – 3:00 p.m.
 Where: Radisson Hotel, Bismarck, ND
 – Hudson Conference Room

ORAL DIAGNOSIS IN THE PEDIATRIC PATIENT SYNOPSIS:

This course will provide to the attendee the most common radiographic and soft tissue lesions that are common in infants, children and adolescents. The course will use case-presentation as the learning and discussion format and will cover the entire spectrum of oral diagnosis in pediatric dentistry.

Topics such as oral pathology, imaging, radiation safety, use of CBCT in children will be included. This course is for the entire dental team.

LEARNING OBJECTIVES:

After attending this seminar, the participant will be able to:

1. Understand the importance of “building” a differential diagnosis.
2. Understand the fundamentals of radiographic interpretation.
3. Learn the most common radiographic lesions in infants, children and adolescents.
4. Learn the indications of CBCT within the frame of practicing pediatric dentistry.
5. Understand the importance of radiation safety in the practice of dentistry with children and adolescents.
6. Learn the most common soft tissue lesions in children.



JUAN F. YEPES, DDS, MD, MPH, MS, DrPH

Juan F. Yepes is an associate professor in the department of pediatric dentistry at Indiana University School of Dentistry and an attending at Riley Children Hospital in Indianapolis, Indiana.

Juan F. is a dentist (DDS) and a physician (MD) from Javeriana University at Bogotá, Colombia. In 1999, Juan F. moved to the USA and attended the University of Iowa and the University of Pennsylvania where he completed a fellowship and residency in Radiology and Oral Medicine respectively in 2002 and 2004. In 2006, Juan F. completed a Master in Public Health (MPH), and in 2011 a Doctoral Degree in Public Health (DrPH), both with emphasis in Epidemiology at the University of Kentucky College of Public Health. In 2008, Juan F. completed a residency program in Dental Public Health at University of Texas, Baylor College of Dentistry. Finally, Juan F. completed a residency program and a master in pediatric dentistry at the University of Kentucky in 2012.

Juan F. is board-certified by the American Boards of Pediatric Dentistry, Oral Medicine, and Dental Public Health. He is an active member of the American Academy of Pediatric Dentistry, American Academy of Oral Medicine, American Academy of Oral and Maxillofacial Radiology, American Association of Public Health Dentistry, Indiana Dental Association, and American Dental Association. Juan F. is a fellow in dental surgery from the Royal College of Surgeons at Edinburgh. He is a member of the editorial board of the journals Pediatric Dentistry and Oral Surgery, Oral Medicine, Oral Pathology, and Oral Radiology. He has many years of experience in medicine, medically compromised children and dental protocols, diagnosis and radiology in children and shares these experiences in outstanding lectures.

2018 Fargo Spring Festival

March 1-2, 2018 | Fargo, North Dakota

COME JOIN US for our educational seminars and meet our vendor partners.

Discover the latest in Digital Dentistry including Digitalized Impression Workflow and the newest product offerings. Have a one-on-one discussion with over 30 dental manufacturers and exclusive partners in a convention-style ballroom and take advantage of our onsite Spring Festival Specials.

Sign up for the North Dakota Spring Festival today.

THURSDAY:

6:00 PM – 8:00 PM:

Mike Seiber from Dental Branding on
"Proactive Marketing is the Answer"

Danya Montoya from Jameson Management on
"Health and Well-Being of the Dental Practice
Leader: Taking Care of Business Requires
Taking Care of You!"

8:00 PM – 10:00 PM

Customer Appreciation Social
for all Connection Awards customers
following Thursday evening's CE seminars.
If you are not already a Connection Awards
customer, you may sign up at the event.

Hors d'oeuvres available before class.

FRIDAY:

8:00 AM – 11:00 AM:

John Chatham on
"Dental Landscape: Strategies for Success"

12:00 PM – 2:00 PM:

Danya Montoya from
Jameson Management on
Digital Workflow/CAD/CAM Organization

2:00 PM – 4:00 PM

Wine and Scan Social

Breakfast and lunch will be provided.

HOLIDAY INN • 3803 13TH AVE S • FARGO • ND 58103

For more information or to Register,
Register Online: <https://hnrsc.hn/Spring6854>
or contact Liz Robertson: (701) 232-0881



Henry Schein Dental
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701-232-0881

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#teamscheinND

ADA News

AMERICAN DENTAL ASSOCIATION WWW.ADA.ORG

10 UNDER 10 AWARDS: HELP US SHINE A LIGHT ON AMERICA'S BRIGHTEST NEW DENTISTS!



Do you know a new dentist who's making an impact in the profession? We're recognizing 10 amazing dentists who graduated from dental school less than 10 years ago and are already inspiring their colleagues by making a difference in dentistry. The American Dental Association 10 Under 10 Award celebrates dentistry's rising stars – dentists who demonstrate excellence and inspire others in science, research & education, practice excellence, philanthropy, leadership, and advocacy to name a few.

Winners will be recognized in ADA News, the New Dentist Now blog and other ADA channels and will receive a \$1,000 gift card.

[NOMINATE NOW](#) (Deadline: December 31, 2017)

ADA News

AMERICAN DENTAL ASSOCIATION WWW.ADA.ORG

ADA CREDENTIALING SERVICE

Less paperwork. One solution. Countless hours saved.

Go digital! Spend less time with paper and more time with your patients by taking advantage of the [ADA credentialing service](#)! Visit the link or the Member Center Benefits at <http://www.ada.org/en/member-center/member-benefits>.



ADA 2017

AMERICA'S DENTAL MEETING®

October 19-23
Atlanta

ADA ANNUAL MEETING

Another successful ADA Annual Meeting! Thank you for representing North Dakota Dentistry!



Attendees include (L-R): *Brent Holman, Caron Berg, Ken McDougall, Paul Tronsgard, Steve Erlandson*

**Not Pictured: David Olson*

Giving Back

HALLOWEEN CANDY REPURPOSED!

Dentists from around the state participated in OperationGratitude.com by offering a Halloween candy "Buy-Back" program to benefit not only our children's teeth, but also reward the kiddos for doing a good deed. The offices collected over 500 pounds of candy in exchange for mouth-healthy prizes! Collected candy will be sent to the troops overseas as a greatly appreciated treat.



Senator Heidi Heitkamp visits the Valley Community Health Center Dental Clinic.



Do you have a passion for volunteering and providing services to your local community, throughout the state or globally? Are you involved and participate in causes such as Ronald McDonald Care Mobile, Give Kids a Smile, Mission of Mercy or any other oral health event that gives back to the community? Kindly let the Central Office know so we can share the news with the membership through social media.

Bridging the Dental Gap is a nonprofit, community dental clinic serving low-income and uninsured individuals in the Bismarck-Mandan area. Share the word and get care for those who need it! Qualifying information and contact details are located on their website: <http://dentalgap.org/>

SEP

M	T	W	T	F	S	S
27	28	29	30	31	1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

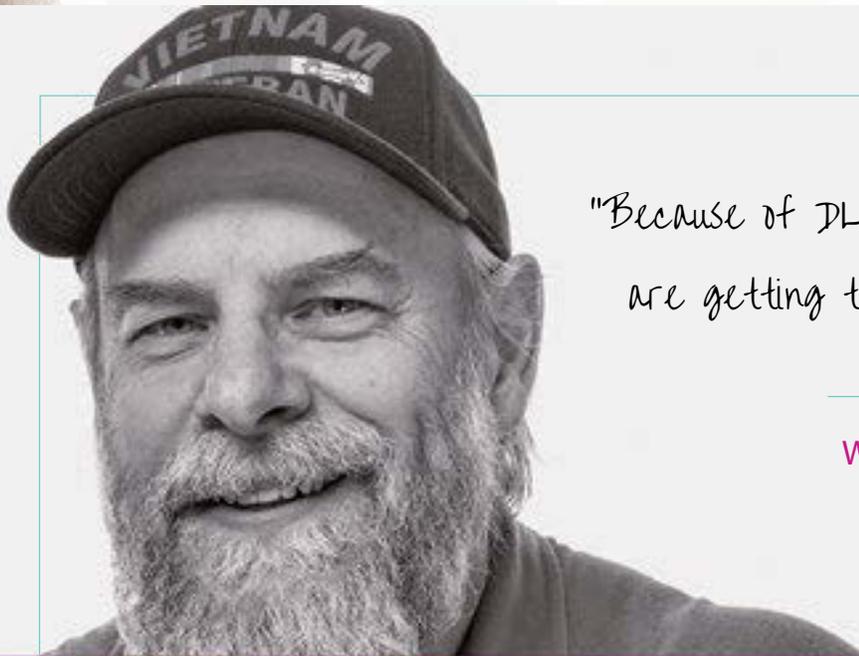
SAVE THE DATE

2018 Annual Session, Bismarck, ND
September 13-15, 2018

Mission of Mercy, Bismarck, ND
September 28-29, 2018

HAPPY HOLIDAYS

Wishing you a
Happy Holiday Season!
From the Central Office Staff
-Brent, Tracy and William



"Because of DLN dentists, veterans like me
are getting the dental services we need."

Will you see ONE to CHANGE a life?
WillYouSeeONE.org

You can *change* a life

From clearing up painful dental infections and being able to eat again to rejoining the workforce – volunteering with Dental Lifeline Network's Donated Dental Services program will make a life-changing difference for the people we serve.



Dental Lifeline
Network.

2017 ANNUAL SESSION WAS A HUGE SUCCESS!!



PARTNER WITH THE TECHNOLOGY LEADER

Patterson Dental has the resources, tools and support to help you achieve your goals.



CEREC® SINGLE-VISIT DENTISTRY:

Scan, design and mill highly esthetic restorations with CEREC CAD/CAM dentistry. Now, with CEREC Zirconia, you can create, sinter and glaze a full-contour zirconia crown chairside in as little as 70 minutes.



PATTERSON TECHNOLOGY CENTER:

Patterson Dental backs all of your technology purchases with legendary technical support, including the Patterson Technology Center (PTC). If you ever need to contact the PTC, you're assured prompt, professional attention.



EAGLESOFT® PRACTICE MANAGEMENT SOFTWARE:

Eaglesoft is the total package and it's totally FREE! With advanced tools to make your office run like clockwork, Eaglesoft is the industry's most powerful software.



CONE BEAM TECHNOLOGY:

Cone beam imaging allows you to view the entire craniofacial region in the finest 3D anatomical detail and perform virtual treatment planning chairside to improve patient case acceptance. Patterson's exclusive partnership with Sirona brings the best of cone beam technology to your practice.



SCHICK® DIGITAL IMAGING:

Schick is a world leader in dental digital radiography, offering advanced digital imaging products like Schick WiFi, Schick Elite and Schick 33. Seamless integration with Eaglesoft helps you maximize your investment.

PATTERSONDENTAL.COM 701.235.7387

Fargo Branch | 3321 4th Avenue SW, Suite C | Fargo, ND 58103



17F0661 (2/17)

2017 ADA HOD REPORT FROM NORTH DAKOTA

National Delegation:

ADA President: Gary L. Roberts, LA
 ADA President Elect: Joseph P. Crowley, OH
 ADA Speaker of the House: Glenn Hall, TX
 ADA Treasurer: Ron Lemmo, OH
 ADA First Vice President: Irene Marron-Tarazzi, FL
 ADA Second Vice President: Mitchell G. Lewis, AL
 ADA Executive Director: Kathleen O’Laughlin, MA
 10th District Trustee: Ken McDougall, ND
 10th District ADPAC Rep: Valerie Peckosh, IA

North Dakota Delegation:

Delegate: Steven Erlandson, Grand Forks
 Delegate: Paul Tronsgard, Fargo
 Alternate Delegate: Caron Berg, Valley City
 Alternate Delegate: David Olson, Minot
 Executive Director: Brent Holman, Fargo

President’s Message:

Accomplishments of the year:

- 1) Council of Scientific Affairs revitalized the trusted ADA Seal of Acceptance program
- 2) Worked more closely with the dental industry
 - a) Oral Health Month with Colgate
 - b) Collaboration with the University of Texas to prevent Oral Cancer
- 3) Strengthen relationships with tribal leaders using the community dental health coordinator.
- 4) Launched ADA credentialing service.
- 5) Launched “Find a Dentist” social media campaign
- 6) Forged ahead to help make licensure portability and elimination of patient based exams.

Treasurer’s Message: As of June we are on track with 2017 budget. Reserves are at 56% of 2017 budgeted expenses. The target floor is 50%. The total reserves including the restricted royalty reserves is 63%. The royalty reserves come from dividends from the Great West insurance programs.

2018 recommended budget is \$130.6 million, with a net surplus of \$134,000.

There is a continued erosion of active full dues membership.

Frog Design, a global design firm, is working with the ADA on a major initiative to increase non-dues revenue. Due to the competitive nature of this initiative, nothing has been divulged on this project.

Priority Item Resolutions:

Resolutions:

#52: Authority to Approve the Budget

House action: did not pass

This resolution would have given the board of trustees the authority to approve the budget. Due to the failure of this resolution, the HOD will continue to have the authority to approve the budget.

#22: The 2018 budget was approved.

#32 RC: Special Assessment.

House Action: Was passed in lieu of Resolutions 32, 32 S-1, and 32 S-2.

The original resolution would have had a special assessment of \$30 for the next two years to help pay for the “Find a Dentist” social media campaign. The price tag is \$6 million a year for 3 years. The remaining cost of the initiative would have come out of reserves. The first year was paid out of the reserves. After debate at the reference committee and at the HOD, resolution #32RC was passed to have year two of the initiative paid for out of reserves and to re-evaluate year three funding in 2018. There will be no special assessment at this time.

#30 RC: Proposed National Commission on Recognition of Dental Specialties and Certifying Boards

House Action: Passed in lieu of #30.

This created a commission that will assist state boards in addressing challenges related to dental specialty issues.

Non consent resolutions:

#23: Establishment of Dues

The dues will remain at \$532.

#47 S-1: New Dentist Committee Liaison Voting Privileges on Councils:

This created that councils will contain a member that is a New Dentist and this council member will have voting privileges.

#17 Development of ADA Policy on Dentistry’s role in Sleep Related Breathing Disorders

This resolution is ADA policy on our role in sleep disorders. It is important to have a proper diagnosis by a physician.

Steven M. Erlandson, Delegate

Oct. 29, 2017

IF YOU HAVE NOT REGISTERED FOR THE PRESCRIPTION DRUG MONITORING PROGRAM (PDMP), PLEASE COMPLETE THIS TASK AS SOON AS POSSIBLE BY VISITING PDMP REGISTRATION.

Member-Get-A-Member Program

Do you have colleagues in your office who are not taking advantage of the great membership benefits of the ADA/NDDA? Did you know the ADA has a recruitment incentive program to incentivize and reward you for your new member recruitment efforts? Visit [Member-Get-A-Member](#) for more information on the rewards of encouraging your non-member colleagues to join the NDDA.

CLASSIFIEDS

North Dakota Dental Association

Fall 2017

NDDA Newsletter

Eastern North Dakota Practice for Sale

Highly successful, fully equipped, four operatory facility with great location.

For details, contact Henry Schein Professional Practice Transitions Consultant, Michael Minor, 612-961-2132, michael.minor@henryschein.com, 612-961-2132. #ND102.

Dental Practice for Sale (Central North Dakota)

Successful renovated 4+1 op GP in desirable area. Digital, I/O, Pano and other amenities.

Contact Henry Schein Professional Practice Transitions representative, Michael Minor, michael.minor@henryschein.com, 612-961-2132 for more information. #ND100.

THE NORTH DAKOTA DENTAL ASSOCIATION WELCOMES OUR NEW MEMBERS

Whether you are transferring from another State Association or just starting out, we wish you the best of luck and much success with your practice.

- Dr. Matthew Bulik, Fargo
- Dr. Ryan Dahl, Lisbon
- Dr. Stanislaus Dyda, Mandan
- Dr. Kent Frisbie, Watford City
- Dr. Melanie Hageman, Fargo
- Dr. Daniel Lysne, Fargo
- Dr. Riley Parker, Bismarck/Mandan
- Dr. Kathryn Schneibel, Minot



IN MEMORIAM

It is with sincere regret that we report the death of the following members of the North Dakota Dental Association and wish to convey our deepest sympathy to their family and friends.

DR. PAUL FREDRIKSON
TRUEMAN TRYHUS, JR.

GET THE MOST OUT OF YOUR MEMBERSHIP BY STAYING UP-TO-DATE.

VISIT THE **NDDA** WEBSITE:
www.smilenorthdakota.org

FOLLOW US ON FACEBOOK:
[NDActionforDentalHealth](https://www.facebook.com/NDActionforDentalHealth)

OR

TWITTER: [@dentalndda](https://twitter.com/dentalndda)

KEEP YOUR CONTACT INFORMATION CURRENT:
EMAIL: tstoppelmoor@smilenorthdakota.org
OR CALL US AT **701-223-8870**.

2017-2018 OFFICERS/TRUSTEES

- | | |
|--|--|
| Dr. Caron Berg
<i>President</i> | Dr. Grant Korsmo
<i>Trustee</i> |
| Dr. David Olson
<i>President-Elect</i> | Dr. Kami Dornfeld
<i>Trustee</i> |
| Dr. Brad Anderson
<i>Vice President</i> | Brent L. Holman, DDS
<i>Executive Director</i> |
| Dr. Jackie Nord
<i>Secretary</i> | Tracy L. Stoppelmoor
<i>Assistant Director</i> |
| Dr. Katie Stewart
<i>Past President</i> | William R. Sherwin
<i>Government Relations Director</i> |



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